

XPO Logistics Extends Masonite Group Relationship with New Contract for Performance Doorset Solutions

Northampton (UK) – 17 November 2016 – XPO Logistics today announced a new contract with Lancashire-based Performance Doorset Solutions (PDS). The contract will allow the joinery specialist – acquired by Florida, USA-based Masonite Group in 2015 – to improve the efficiency of its distribution processes at a time of rapid growth. XPO Logistics will be responsible for up to 50 transports per week between factories, ports, stores and new property developments, using curtain-sided, rigid vehicles with full-closure tail lifts.

XPO Logistics already manages Masonite Group’s transport operations in Barnsley and Huthwaite. By moving PDS’s distribution to XPO Logistics, Masonite can consolidate its supply chain and improve efficiencies. One immediate benefit — the availability of an additional vehicle to deliver daily on behalf of PDS – ensures uninterrupted distribution. Factory stockpiling is no longer necessary, reducing un-invoiced items to near zero.

Mike Bratt, site director at PDS, said: “Having the XPO Logistics team on board is an immediate boost for our company. It allows us to focus on what we excel at – bespoke timber products – as we continue our dynamic growth. This new contract means more rapid innovation, an end to factory stockpiling, more efficient solutions, and faster delivery for our customers. We are delighted to be in such experienced hands for the safety compliance necessitated by our business and the impeccable service required by our customers.”

Andy Lisle, contract manager at XPO Logistics, said: “Our solution for PDS includes basing a transport manager at the factory to drive change and assist when onsite support is absent. The immediate improvement in compliance means that PDS can continue to focus on what they do best: provide best-in-

class products to their rapidly growing customer base.”

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Notes to editors:

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XPO Logistics, Inc. (NYSE: XPO) is a top ten global logistics provider of cutting-edge supply chain solutions to the most successful companies in the world. The company operates as a highly integrated network of people, technology and physical assets in 34 countries, with over 86,000 employees and 1,425 locations. XPO uses its network to help more than 50,000 customers manage their goods more efficiently throughout their supply chains. The company has two reporting segments: transportation and logistics, and within these segments, its business is well diversified by geographies, verticals and types of service. XPO's corporate headquarters is in Greenwich, Conn., USA, and its European headquarters is in Lyon, France. www.xpo.com