

## **IMPORTANT FREIGHT INDUSTRY NEWS: TLT SILVER TIGER LOGISTICS STARTS OPERATIONS IN FRANKFURT, AMSTERDAM AND ATLANTA**

*Frankfurt – November 14<sup>th</sup>, 2013 – TLT Holding GmbH which is a specialist supplier of production and logistics services in Europe, USA and Asia has founded a new company called TLT Silver Tiger Logistics GmbH (TLT-STL) with head office at Frankfurt am Main Airport in Germany. TLT-STL is providing full supply-chain solutions A-Z from pick-up to final delivery at consignee. Heath White is engaged as the CEO of the company having many years of experience in aviation handling, supported by Neil Nagarkar (having long lasting integrator competences) who will act as the COO responsible for all operational and commercial aspects.*

TLT-STL has a base-network across the globe with key hub offices at Frankfurt, Amsterdam, and Atlanta. The prime focus of TLT-STL is on providing global supply solutions in four key areas:

- Air/Ocean Freight – that is cargo shipped by air or sea
- Ground Freight – full logistics on the ground including movement and warehousing
- Handling Freight – special focus on airline and forwarder handling products airport to airport including full distribution and offline handling
- Special Products – all kind of challenges, and the group has high track record in pharmaceuticals and high value vehicles transportation.

The central aim of TLT-STL is to provide the best solution based on finding the right route, cost, suppliers (if not self) and take up all related administration for this. The customer has full transparency at all times on the status of the shipment through an innovative IT handling system which accepts and extracts all information into one readable format with any supplier in the chain.

TLT-STL provides full supervision at the essential areas of the transport and treatment. The especial focus for TLT-STL is on provision of physical supervision at the build-up, loading and collaboration with partners such as flight planning or load supervision. Therefore, the product is not to subcontract only, but to manage physically the chain of progression, even taking on essential tasks such as load-planning, warehouse supervision and accompanying the shipment at site and on board. This has secured the commitment and loyalty of high end automotive shippers, major pharma suppliers and others having special traffics that require care and transparency through the chain.

Heath White is engaged as the CEO of the company having many years experience in aviation handling and general distribution logistics. Neil Nagarkar with very strong international airline and integrator experience is COO is responsible for the operational and commercial integrity of the unit. As part of the TLT Group, which is focussed on consultancy, production and logistics, they want to look to the development of full synergies within the group but importantly to ensure difference and change on trucking, handling and IT integrity in the transport of your general shipment.

Heath White said, "This idea is not new but is still an idea on which many are still deliberating at arm's length, we are enacting already with focus on special product distribution. The Group we

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belong too is fully supporting and investing in innovation over a global network, so we will make best progress quickly but stably building on the TLT group existing 14 year track record. We hope to deliver the right products for the customers who will see the absolute value of our contribution”.

Neil Nagarkar added, “Continuous communication keeps costs controlled, ensuring that solutions are clear to everyone involved. Transparency makes for fewer mistakes. So even though we offer a great deal more quality and service, it often works out costing you less”

## Important contacts for media-inquiries and business-transactions

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**About TLT** The TLT Group (with offices in USA, The Netherlands, Germany, India and China) takes over manufacturing and logistics processes for the industry (e.g. automotive or production) and supports them with engineering, consulting, interim management as well as customized products and services. The TLT Group has grown and developed very strongly in the past and continued future development is firmly backed by its shareholder, a financial investor. There are currently ten locations across Germany where the company is founded. Clients include major OEMs (Original Equipment Manufacturers) and first tier suppliers from the Automotive world as well as Non-Automotive (e.g. furniture, industry carpets, etc.) TLT made two key acquisitions in 2013: *Silver Tiger Aviation* (global air solutions for special cargo loads) and *CARS USA* (specialized in providing air and ground distribution solutions for high-value vehicles). The TLT group (with its 250 staff) has generated a turnover of some 32 million USD in 2012 and is forecasted to hit double that number in 2013.

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