

FOR IMMEDIATE RELEASE

Kale Logistics Solutions partners with Khimji Ramdas LLC, Information & Technology Division to accelerate Trade Facilitation and bolster its foothold in Oman

MUMBAI, November 21, 2019: Kale Logistics Solutions, a trusted, global IT Logistics partner for Fortune 500 companies, has partnered with Khimji Ramdas LLC, Information & Technology Division (KICT), a part of the Khimji Ramdas Group (KR) an established business conglomerate in the Sultanate of Oman for over 149 years. KICT is a leading System Integrator and service provider having five main business verticals viz; IT & Cloud Infrastructure, Information Security, IT Managed Services, Digital Transformation & Telecom Projects.

KICT and Kale Logistics Solutions will invest in developing new offerings to spur more value for clients in the Logistics industry, with resources that help enterprises and community better understand and monitor processes in real-time with technology. The alliance connects digital and process expertise in a blend of end-to-end services including marketing, sales, sourcing and procurement with Kale's most advanced community platforms. They will also jointly capitalize on opportunities to leverage their respective strengths.

With Oman slated to become a key Logistics hub for the Middle East region. The sultanate envisions to become a global logistics hub by 2040 targeting the sector's GDP contribution to rise to RO3bn in 2020 and RO14bn by 2040. The logistics sector in Oman has been playing a key role in diversification of the economy and contributing to employment and investment.

Commenting on the partnership, **Ms.Meenal Madavi, Business Head- Khimji Ramdas** said, "Our partnership with Kale Logistics Solutions marks an important milestone for Khimji Ramdas - ICT. We want to ensure we lead the way in meeting the needs and expectations of all our customers in the future, and become an even more innovative, progressive, well-run business. We believe this partnership model is absolutely the right approach. We hope to leverage the power of digital technologies to strengthen our customer base, and support continuous innovation."

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Speaking on the collaboration, **Vineet Malhotra, Director, Kale Logistics Solutions**, said, *“We are delighted to partner with Khimji Ramdas LLC, Information & Technology. Oman's strategic location linking the East and the West, as well as being on the route for trade centers in the GCC, India, China, Africa and the Asia-Pacific region, the future is strong for the Logistics sector. Inking this partnership comes at a right time when the Logistics industry is looking forward to digital transformation in Oman. With KICT's extensive industry experience, we are keenly looking forward to a symbiotic association with them that forwards both our commitments in Trade Facilitation and Digitalization of the global Logistics industry.”*

About Kale Logistics Solutions

Incorporated in 2010, Kale Logistics Solutions is a trusted, global IT solutions partner for several Fortune 500 companies worldwide, offering a comprehensive suite of IT solutions for the Logistics Industry. With in-depth domain knowledge and technical expertise, Kale has created a suite of comprehensive IT enterprise systems and Cargo Community Platforms, which offer a single electronic window capable of supporting operational flows, percolating data to various stakeholders and facilitating the paperless exchange of trade-related information between stakeholders. Kale's community and enterprise solutions cater to a wide network of Logistics Service Providers (LSPs) and help strengthen and improve their operational and business capabilities. With offices in Thane, Mumbai, Delhi, Dubai, and Mauritius, and 4500+ clients worldwide across 20 countries, Kale Logistics Solutions is a major player in the Industry.

Kale's solutions help Freight Forwarders, NVOCC, LCL Consolidators, Shipping Line Agents, Stevedores, Surveyors, Container Freight Stations, Equipment Control Providers, Vessel Charterers, Custom House Agents, 3PL, Warehouse Operators, Transportation Providers, other Logistics Service Users, and Airport Cargo Terminal Operators achieve faster growth, standardized processes and operational efficiencies. To learn more, please visit us at www.kalelogistics.com.

About Khimji Ramdas LLC

A leading business conglomerate, established in the Sultanate of Oman since 1870 .

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KR is a Diversified group with interests in trading, distribution, retailing, training, hospitality and manufacturing employing over 6000 employees with operations in Oman, UAE & India.

www.kr.om

Information & Technology-KICT

KICT is the ICT division of the Khimji Ramdas Group (KR), and has been the partner of success in delivering IT & Telecom solutions and services to numerous customers in Oman across Oil & Gas, BFSI, Government, Energy, Retail and Logistics sectors.

KICT offers innovative leading-edge solutions in five areas

1. IT & Cloud Infrastructure
2. Information Security
3. IT Managed Services
4. Digital Transformation
5. Telecom Projects

KICT has proven value delivery to customers through innovation and technological focus to drive digital transformation for the successful 4IR-oriented organizations of the future.

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