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FM Logistic sets up operations in Brazil by buying the logistics subsidiary of McLane Company, Inc., USA.

FM Logistic and the McLane Company, Inc., have announced today that they have come to an agreement relating to the purchase of the logistics subsidiary of McLane in Brazil. That buyout is a new stage in the external growth strategy of FM Logistic, coming just one month after the acquisition of Univeg Logistics Russia. For its part, McLane will focus on its core wholesale business in the USA.

FM Logistic will operate in Brazil from four sites representing over 200,000 square metres, more than 1150 employees and turnover of € 47 million in 2012. All the facilities are located close to the great consumer centres of the country, Sao Paulo, Rio and the southern regions.

FM Logistic is taking over a portfolio of major customers in Brazil, in the areas of cosmetics, consumer electronics, consumer goods and automotive.

Besides, the group intends to leverage its entry into the market to reinforce its transport and co-packing business within three years. A project for geographic growth in the North-East of the country is also being studied. FM Logistic has acquired a foothold in a country that is experiencing strong growth, to serve a logistics market that is looking for reliable and lasting partnerships offering faultless quality, a high added value range of services, optimised processes and, above all, support for growth.

"Logistics is a major issue in the Brazilian market. Demand is high, and the ability to provide an effective response is a strategic requirement for the development of the country. Our customers tell us that, that is what is behind our decision. We are beginning operations in Brazil because we want to address the needs of our international customers by offering them a large and secure range of options. We want to set the standards in the areas of operational excellence and service quality; offer our customers in Brazil a top-notch service that is comprehensive and is supported primarily by the quality of our staff and processes. Besides, we want our action to be supported by the key values of the group, and we will manage growth with a commitment to the people who make up FM Brazil, and also to the environment, the community and society at large. I would therefore like to welcome our new Brazilian colleagues to FM Logistic. They now make up a significant new base from which to develop our group" said Jean-Christophe Machet, CEO of the group.

FM Logistic do Brasil will be managed by Mrs Michèle Cohonner, who previously spent 4 years as General Manager developing the FM Logistic group's business in Russia and whose professional excellence is universally recognised. Michèle Cohonner moved to Sao Paulo more than a year ago. "I am proud to represent FM Logistic, a French group, in this warm and talented country. We will combine our expertise with the skills of the people who now make up FM Brazil. One of our priorities will be to rapidly put in place a recruitment and training policy that will enable us to lose no time in preparing the managers of the future. "

With recognised expertise in warehousing, transport, packaging and supply chain management, FM Logistic has over 45 years' experience and operates in 12 countries, with 500 million parcels prepared in 2012, 50 million pallets received and dispatched, 550,000 vehicles loaded and 900 million packs assembled in a total utilised area of 2.5 million square metres.

The new acquisition follows the announcement of the buyout of Univeg Logistics Russia, specialist of fresh products, in early June. Fresh logistics is a key segment for FM Logistic, complementing its range of services for retailers.

These two consecutive acquisitions clearly demonstrate the determination of the group to take on the challenges of the global logistics market, and to secure the means to realise its strategic ambition under Ambition 2022, its ten-year plan.

"Ambition 2022 reflects the strong commitment to consolidate the existing core businesses of the group, further reinforce its operations in Europe and increase its geographical cover as part of international development. And we want to achieve that through the continual improvement of our processes and management, so as to add to our operational excellence." concluded Jean Christophe Machet.

About FM Logistic Corporate

FM Logistic is the logistics partner of reference of manufacturers and retailers, responsible for optimising their global supply chains. FM Logistic customers include manufacturers of food, cosmetics, healthcare, high-tech and consumer products, as well as retailing giants. The company has been recognised for its expertise for 45 years, employing over 15,300 staff contributing to 10% growth in turnover, which reached € 886 million on 31 March 2013 at the end of the fiscal year. For more information: www.fmlogistic.com

About Mc Lane

McLane Company, Inc., is a \$44 billion supply chain services leader, providing grocery and foodservice supply chain solutions for convenience stores, mass merchants, drug stores and chain restaurants throughout the United States. McLane, through McLane Grocery, McLane Foodservice and recent foodservice acquisition, Meadowbrook Meat Company, Inc., (MBM), operates 80 distribution centers and one of the nation's largest private fleets. The company buys, sells and delivers more than 50,000 different consumer products to nearly 90,000 locations across the U.S. In addition, McLane provides alcoholic beverage distribution via McLane Beverage Distribution, Inc., and its acquisition of Empire Distributors, Inc. McLane is a wholly owned unit of Berkshire Hathaway Inc. (NYSE: BRK) and employs 20,000 teammates. For more information: www.mclaneco.com

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