



NEWS RELEASE

Please find here a news release issued today by Virgin Atlantic Cargo:

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SkyXS becomes Virgin Atlantic Cargo's first GSA in Poland

Virgin Atlantic Cargo has appointed SkyXS as its first ever general sales agent in Poland.

From Poland, the airline has launched daily trucking services to London to connect with its widebody flights to the USA, Africa, the Middle East, Asia and Australia. Customers will now enjoy easy access to Virgin Atlantic Cargo's network covering 350 destinations worldwide.

Nick Jones, Virgin Atlantic Cargo's Regional Vice President Sales, EMEA said: "Many of the manufacturers in Poland work with Virgin Atlantic Cargo in other regions so we have been closely monitoring the Poland market for some time since we extended our GSA coverage to Hungary and Czech Republic in 2010. It has shown itself to be a growing economy over the past difficult years and with a number of manufacturing industries relocating to Poland there is a significant market for airfreight."

Founded in 2002, the SkyXS Group strengthened its presence with the purchase of the Central and Eastern European branches of the Danish group WECO in 2006, renaming these under the ASN brand. Today, SkyXS and ASN operate in 13 countries, generating gross revenues of more than €40 million.

Ger Daniels, Managing Director of SkyXS, commented: "Adding Virgin Atlantic Cargo to our network in Poland is a perfect reinforcement of our airline portfolio in terms of carriers and their networks. It's a great honour for us to sign our first GSA contract with Virgin Atlantic Cargo. I believe the airline has made a good choice in deciding to extend its Central & Eastern European cargo network to serve Poland's growing economy."