

## Seabury Group Expands Cargo Advisory Team to Support Global Aviation and Transportation Clients

*Company Appoints Dirk de Rooij as Commercial Director Cargo and Daniel dos Reis Miranda as Head of Business Intelligence & Data Analytics*

AMSTERDAM – September 10, 2014 – The Seabury Group, a leading global advisory and professional services firm, today announced the expansion of its Amsterdam-based Cargo Advisory team in response to increased market demand for analytical products and advisory solutions for the aviation and transportation industry and to provide enhanced support for its growing worldwide client base. Dirk de Rooij has joined the company as Commercial Director Cargo, and Daniel dos Reis Miranda has been appointed Head of Business Intelligence & Data Analytics.

“As rapid growth in the airline sector and changing global cargo dynamics are driving a significant increase in demand for advisory solutions, our market opportunity will continue to expand,” said Executive Director and Head of Seabury Group’s Cargo Advisory Team Gert-Jan Jansen. “Dirk and Daniel are highly regarded in their respective fields. They possess the extensive background and experience that will allow us to deliver the critical insights and analytical information to our current and future clients.”

Dirk de Rooij will lead efforts to further expand the Cargo Advisory database network, which incorporates more than 65 clients worldwide, including many of the industry’s leading commercial airlines, integrators, forwarders, shipping lines, and airports. In his previous positions as Head of Community Integration & eCargo at CHAMP Cargosystems and Executive Vice President at OAG Cargo, Dirk was responsible for deployment of data communication products within the air cargo community.

"I am excited to utilize my insights and expertise to further expand the data and analytical side of the Seabury Group’s Cargo Advisory portfolio to all players of the supply chain," said Dirk de Rooij.

Daniel dos Reis Miranda will oversee the broad range of data products. He has 13 years of experience in the aviation industry, most recently serving as Head of Traffic Analysis & Forecasts at Amsterdam Airport Schiphol. In this position, he was closely involved in airport strategy, pricing, airport capacity and capex planning and the positioning of regional airports in the group. Daniel served as a representative of Schiphol in the Socrates consortium team, preparing bids for Brazilian airport concessions. Prior to Amsterdam Airport Schiphol, he held several research positions.

"I look forward to leading our team in the development of new products and services, and to further improve our high level of data quality and customer service," said Daniel dos Reis Miranda.

### ABOUT SEABURY GROUP

Seabury Group is a leading global advisory and professional services firm that delivers diversified and responsive business solutions to clients in Aviation, Aerospace & Defense, Transportation and related industries. Since 1995, Seabury has partnered with more than 300 clients on 1000+ engagements to solve their most complex challenges through an integrated approach to consulting, investment banking, asset management and information technology. Our more than 250 professionals worldwide are top-tier bankers, consultants, technology experts and former executives who share a passion for delivering innovative and intuitive solutions geared toward our clients’ diverse and emerging needs. Headquartered in New York, Seabury and its subsidiaries are based in 14 countries on five continents. [www.seaburygroup.com](http://www.seaburygroup.com)

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