



PRESS RELEASE

Tilbury and Zeebrugge's Strategic Agreement signs up SCS Multiport

New route starts in August at London Container Terminal

Port of Tilbury, owned by Forth Ports Limited, and Port of Zeebrugge / MBZ have today (31 July) announced that SCS Multiport will add a brand new route to their current service – Amsterdam-Tilbury - to deliver Far East deep sea transshipment and continental loads between the container ports of Tilbury, Amsterdam and Zeebrugge.

This new regular service, which begins on the 3rd of August, will run twice weekly directly between Zeebrugge and Tilbury, connecting East / West shipping lanes with the main trade route for London and the South East. The service brings a new option for both imports and exports to reach the Far East or London and its surrounding areas, without any loss in transit time, and without the need to road goods long distances to reach their destination.

The service is a result of a strategic agreement between the ports to offer Far East deep sea transshipment opportunities and choice for customers to take advantage of both ports' excellent service and logistical connections.

SCS Multiport as the operator for the strategic partnership - will carry new transshipment volumes between Tilbury's London Container Terminal and the deep water port of Zeebrugge, providing an East / West link into Tilbury, as well as a North / South link for Zeebrugge. In addition, SCS Multiport will as part of their close connection with CWT Europe (CWT Europe is one of the main shareholders), carry general goods from Western Europe and from Turkey, Bulgaria and Romania.

Commenting on the announcement, **Perry Glading, Chief Operating Officer at Forth Ports** (owners of Port of Tilbury and LCT) said: *"This is great news and a real opportunity to capitalise on Far East transshipment opportunities at both Ports, as well as capturing new volumes through the CWT European Network. We welcome SCS Multiport and CWT to the*

partnership and with their expertise, we can offer an alternative for large deep sea vessels. Tilbury has a unique position in the UK at the heart of the London and South East markets and using a regular feeder service from Zeebrugge, customers can take advantage of the excellent connectivity and accessibility that we have to the UK markets.”

Joachim Coens, CEO of the Port of Zeebrugge said: *“This connection gives a unique and faster connectivity for our deep sea cargo into the heart of London. Furthermore, it strengthens both ports’ network into the European market. We look forward to working closely to promote the service into the market.”*

Carla Debart, Managing Director at APM Terminals Zeebrugge NV said: *“We are very pleased that CWT chose Zeebrugge to expand their network. We welcome all new customers and are looking forward to a fruitful cooperation which will also be beneficial for our existing customers. Securing these connections will create more flexibility for our customers that is often needed.”*

Anton van Hattem MD of SCS Multiport said *“We worked hard to develop this service with our partners Forth Ports, London Container Terminal and CWT-UK, Port of Zeebrugge, APMT and PSA. It is amazing what we have achieved in a few months and it shows what the strength of combined forces are. It is a pleasure to work with our partners and grow the business a few steps further than we can do as SCS Multiport”.*

The agreement will focus on enhancing container cargo volumes at Port of Zeebrugge and London Container Terminal (LCT) in Tilbury which is the UK’s 3rd largest container terminal. Zeebrugge’s container volumes are largely dominated by deep sea Far East volumes, while LCT has a particularly strong position on the South America trades through customers such as MSC, Maersk and CMA-CGM. LCT at Tilbury has a unique geographical position as London’s key port, while Zeebrugge has a unique deep-water location near the seagoing trade lanes. Zeebrugge also has a significant South America cargo base demand while Tilbury is an excellent gateway for Far East cargo for the London consumer markets.

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Notes to Editors:

About Forth Ports Limited/ London Container Terminal

- Forth Ports Limited owns and operates eight commercial ports in the UK – Tilbury on the Thames, Dundee on the Firth of Tay and six on the Firth of Forth – Leith, Grangemouth, Rosyth, Methil, Burntisland and Kirkcaldy. It also owns, Nordic, which operates out of Chatham in Kent and Tilbury, which is engaged in port activities and recycling.
- Forth Ports acquired fully Tilbury Container Terminal in January 2012, having bought out then joint owners DP World and Associated British Ports. Now rebranded as London Container Terminal, it is the UK's third largest container port. The deep-sea terminal is located on the Thames and is a key shipping and distribution location with unrivalled access to London and the South East. It is a busy terminal, handling around 320,000 containers last year, an increase of 2.4% from 2010, and has a strong trading position with the North/South reefer trades primarily South America and South Africa and has strong links with a number of other deep sea trades. The Port of Tilbury also runs a successful short sea business which handled around 130,000 containers in 2011, up 7.6% from 2010. The short sea business provides regular links to Continental Europe and to other UK coastal feeder locations.

www.londoncontainerterminal.co.uk / www.forthports.co.uk

About Port of Zeebrugge / MBZ

- Port of Zeebrugge is managed by Port Authority/MBZ (Maatschappij van de Brugse Zeehaven). This company is an autonomous company regulated by public law, the city of Bruges being the main shareholder. The Port authority determines the port policy and is responsible for the technical, nautical and commercial aspects of the port management. In addition the Port authority gives advice to customers on the development of their port activities. The authority is always on the lookout for new customers through worldwide port promotion on fairs, trade missions and port promotion days. The Port authority is also assigned to determine the port strategy and to optimize the opening-up of the port. <http://www.zeebruggeport.be/>

About SCS Multiport

- SCS Multiport is located at the Port of Amsterdam and is a unique inland terminal in the middle of the harbour. It is a state of the art hub for maritime containers, designed to relieve the heavily congested road network in the Randstad. SCS Multiport and CWT-Europe are strong partners and own a big logistics network in Europe and are expanding this network. www.scsmultiport.nl

About CWT Europe

- CWT is a leading solutions provider of integrated logistics and supply chain management delivering business solutions that optimize the value chain and add value for customers and stakeholders.
- We are committed to the principles of sustainable development and act as a socially and ethically responsible corporate citizen.
- The CWT Group employs around 6,000 people and reported revenue of S\$9.1 billion in 2013 www.cwtlimited.com

About APM terminals Zeebrugge

- APM Terminals Zeebrugge NV, a multi-user facility, is an important gateway in the Hamburg-Le Havre range. The Port of Zeebrugge offers direct access to the European market.
- APM Terminals has combined all of its experience and know-how in Zeebrugge; the sharing of best practices between our facilities results in a highly efficient and modern terminal.
- APM Terminals Zeebrugge offers a minimum deviation from the main shipping routes and is a natural gateway to a wide range of hinterland destinations. The Port also offers excellent hub capabilities to the UK, Ireland, Scandinavia, The Baltics and connections with the northern European shortsea and feeder market.
<http://www.apmterminals.com/europe/zeebrugge/>