

NEWS RELEASE



FOR IMMEDIATE RELEASE

6th September 2012

SBS Worldwide and SIFTE BERTI sign agency agreement

Supply chain solutions providers SBS Worldwide and SIFTE BERTI have signed an agency agreement which covers all sea and air freight activities between Italy and the USA.

SIFTE BERTI will represent SBS Worldwide in Italy and SBS Worldwide will represent Sifte Berti in the USA. SIFTE BERTI has 19 offices throughout Italy, including Milan and Bologna.

In total, it operates more than 300,000sq meters of warehousing facilities.

Lars Kloch, Managing Director USA, SBS Worldwide, said: "SBS Worldwide's supply chain offering is built on our ability to offer global solutions backed by regional and industry specialist knowledge.

"In SIFTE BERTI, we are delighted to have found a company with similar standards and values to SBS, a long and rich history of delivering cutting edge supply chain solutions within the Italian market and an in-depth understanding of the international freight industry."

Mr Franco Berti, SIFTE BERTI, said: "It is only by forming partnerships with established companies such as SBS that we are able to ensure that we can offer tailored solutions that meet all the needs of our clients. We are pleased to be working with a company with such a strong service offering as SBS."

The companies have a combined workforce of more than 500 experienced and customer-focused employees. The agreement strengthens the global network of both forwarders.

SBS Worldwide, an independent supply chain specialist founded in the UK in 1983, earlier this year won the supply chain management award at the prestigious BIFA Freight Industry Awards.

SIFTE BERTI, established in 1969 as an ocean-freight company, has its headquarters in Lainate (Milan). Today the company is positioned among the Italian market leaders in logistics, international groupage and domestic distribution. The 19 branches are linked by an own distribution network and the company offers pick-up and delivery services all over the Italian territory, with on-site customs offices.

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About SBS Worldwide

SBS Worldwide offers global freight forwarding and supply chain solutions to clients around the world. It has an established reputation for reliability, innovation and leading-edge solutions,

helping to drive costs out of its customers' international supply chains. SBS's consultancy division, Virtualized Logistics, offers clients an in-depth review of their supply chains as well as state of the art visibility systems and management information. A privately-owned British company set up nearly 30 years ago, SBS Worldwide is headquartered in the UK, has offices across the US and China and has partners throughout the world. SBS Worldwide was named Freight Forwarder of the Year at IFW's Freight Industry Awards 2010, won the BIFA Ocean Freight Award in the same year and the 2011 BIFA Supply Chain Management Award.

Mission Statement

'SBS Worldwide's central tenet is to ensure that its operations provide the highest quality of Freight and Supply Chain services throughout our privately owned company.

We will ensure that our customers' expectations will be delivered by providing the highest quality of service appropriate for each market segment served through our focused business units.

We will develop mutually rewarding relationships with our employees, partners and suppliers beyond their expectations.

Safety and compliance is the first consideration in all our operations.

All of our corporate activities will be conducted to the highest ethical and professional standards.'



About SIFTE BERTI

- A global chain of fast and reliable services
- Co-ordinated use of land, air and ocean transport
- Perfect integration between logistics and transport
- Tailor-made services to suit customers' needs
- Optimum balance between prices and services
- Increase of flexibility in customer relations
- Development of authentic partnership ties with customers

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Laura Pegg
PR Executive

Image Line Communications Ltd.

(t) + 44 (0) 20 7689 9009

(e) laura@imageline.co.uk

www.imageline.co.uk



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