



Press Release

"Raya Airways" - the new name for Transmile Air Services

Kuala Lumpur, 2nd October 2014

The new owners of Transmile Air Services (TAS), have announced that the company is to be renamed and rebranded as "**Raya Airways Sdn Bhd**" operating as the designated National Cargo Carrier of Malaysia.

Since completing the 100% purchase of shares and assets of TAS and separating all business involvement from "Transmile Group Bhd" in July 2013, the airline has been busy reorganising its structure and plans for new growth, while continuing to operate domestic and regional freighter services. With a new management team in place, the announcement of the revised branding and new name of **Raya Airways** marks the start of a new phase for the company.

Raya Airways continues to operate a fleet of B727F's from its base at Sultan Abdul Aziz Shah Airport at Subang, Kuala Lumpur and has recently selected the **B757F** to replace its workhorse.

In March 2014, **B757F** services commenced between Subang and Hong Kong, operating 5 nights per week on behalf of "**DHL Express**", part of the "**Deutsche Post DHL**" group. Further deliveries of up to 5 more **B757F** are planned in the next 12 months to replace the B727F which have been operating for the airline since 2000, with next aircraft delivery confirmed for December 2014.

Raya Airways recently started services from Ho Chi Minh to Subang using B727F aircraft, with plans to start additional services linking Singapore with KL, Bangkok and Hong Kong, as well as other points such as Phnom Penh, Hanoi, Jakarta and Balikpapan as further B757F aircraft are added to the fleet.

As part of the reorganising process and with ambitious growth targets in mind, **Raya Airways** has also recently appointed **The HAE Group**, to act as its global GSA partner, leveraging the complete global reach of the **HAE** network across Europe, Middle East, Africa, North and South America, as well as receiving commercial management support to achieve its ambitious growth targets.

Raya Airways will be exhibiting its new brand and plans at the forthcoming 27th TIACA Air Cargo Forum between 7th to 9th October at the COEX in Seoul, South Korea.

The Malay meaning of the word "**raya**" is "**great**" and this sets the foundation for the philosophy and plans for **Raya Airways** to achieve new levels of greatness, in coordination with its key partners and customers such as **HAE Group** and **DHL**.



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MORE ABOUT RAYA AIRWAYS

Raya Airways, and its predecessor TAS, has been in existence since it started operating in November 1993. The business grew to include a fleet of over 10 B727F's, several B737F's operating within South East Asia, major Malay cities such as KL, Penang, Kuching and Kota Kinabalu as well as to secondary East Malaysian cities such as Miri and Bintulu. 4 MD11 Freighters were also operated on Trans-Pacific services to the USA. Global recession and market changes, as well as recent events at the Transmile Group, have forced the airline to contract back to its core business serving the local and regional Express operators. This will be the foundation upon which the new "great" airline **Raya Airways** will be built.

In addition to its DHL service to Hong Kong, **Raya Airways** continues to serve East Malaysia, with flights 5 nights per week linking the regional capitals in Kuching and Kota Kinabalu, primarily on behalf of the domestic overnight express market but also providing feeder services to major international carriers operating from KLIA. It also operates 5 flights per week from Subang via Singapore to the Oil & Gas logistics hub at Labuan Island, just off the East Malaysia coast, with another 5 nightly flights per week between Singapore and Subang, again supporting express operators such as **DHL**. As an experienced and flexible operator, charters are also operated regularly across South East Asia and beyond.

Operating from Sultan Abdul Aziz Shah Airport at Subang, provides **Raya Airways** with a congestion free hub within the metropolitan boundaries of Kuala Lumpur, providing its customers with greater convenience and shorter delivery times to and from customers in KL. A comprehensive Truck Flight Network links Subang to KLIA and Penang, as well as Kuching to Miri and Bintulu which allows **Raya Airways** to link in to several major international carriers networks, together with the "**HAE Group**", providing a global network of services to service the Malaysian peninsula and Eastern Malaysia.

The **Raya Airways** B727 Freighters have a capacity of 24 tons and 12 main deck pallet positions and have a proven pedigree, however the B757F is the ideal replacement having also proven itself as an excellent workhorse, with a capacity of 32 tons and 15 pallet positions. With just over 30% increase in capacity, significant improved fuel efficiencies, combined with an additional two to three hours extra range compared to the B727F, **Raya Airways** will have the most efficient platform to grow its services in support of the Asian Regional Express markets.

Raya Airways will continue to operate under the IATA two-letter prefix "**TH**" while its ICAO three-letter designation will be "**RMY**" and its "RT call-sign" will be "**Raya Express**".

Attached are examples of the new aircraft designs for **Raya Airways** aircraft and network map.

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