



PRESS RELEASE

Militzer & Münch: Groupage from China to Germany by rail

St. Gallen, September 21, 2015. Militzer & Münch continues extending its service portfolio: Since early August, the international transport logistics company has been using rail freight for groupage containers from Yiwu, China, to Duisburg, Germany – a distance of over 11,000 kilometers.

With this new product, Militzer & Münch is currently the only logistics company to meet the demand for groupage rail traffics departing from the economically boosting triangle of Shanghai, Ningbo, and Yiwu in Eastern China: Shanghai is one of the most important business hubs of the People's Republic, Ningbo and Yiwu are major trading centers.

This way, Militzer & Münch offers an additional transport option between China and Europe to customers from the high tech, textile, automotive, and machine engineering sectors. "Groupage containers in rail transport are a very promising and flexible alternative to air and sea freight; they are more cost effective than airfreight, and take only half the time of ocean transport", says Gunnar Haid, Head of Global Sea Freight, M&M air sea cargo GmbH. "The CO₂ balance is excellent."

At the port of Ningbo, the 40-foot containers are stowed, to be transported by truck to Yiwu, about 200 kilometers inland, where they are loaded onto rail wagons. The transit via Kazakhstan, Russia, Belarus, and Poland to Duisburg takes 14 to 16 days. There the goods are unloaded and consolidated for their on-carriage across Europe.

All-in service, once per week

Militzer & Münch performs this service using company-owned container equipment – guaranteeing this way that only zero-defect containers are used for the safe and secure transport of the customers' goods. Militzer & Münch expert teams in Düsseldorf and China coordinate these transports. In China as well as in Germany, Militzer & Münch offers the



entire service package door-to-door and does the customs clearance for the customers.

So far, Militzer & Münch has been offering one departure per week. "We see growth potential for groupage containers in this budding market", says Michael Spitzlei, Regional Manager North Rhine-Westphalia, M&M air sea cargo GmbH. "Customers are restructuring their supply chains, with the time factor playing a decisive role. Our new service is a sensible addition to the FCL rail transports that we also offer on the China – Europe – China trade lane."

Apart from the new rail groupage containers, Militzer & Münch transports full container loads via rail from China to Europe and vice versa, with all in all ten departures per week; these transports, too, include door-door logistics and customs clearance. With its country units in China and Germany, the Militzer & Münch Group has been offering transports via air and sea as well as sea-air traffic between these two countries for decades.

M&M Militzer & Münch at a glance

The Militzer & Münch Group employs a staff of about 2,000 at 100 locations in over 25 countries. Strategic partnerships in numerous other countries complete the dense network. Militzer & Münch offers worldwide air and sea freight services as well as road and rail transports and project logistics along the East-West axis in Eurasia and North Africa. The Group operates with a dense network of branch offices in Eastern Europe, the CIS, the Middle East and the Far East as well as in the Maghreb countries. The head office of the company that goes back to 1880 is in Sankt Gallen, Switzerland.

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