



## Press release

### TNT awarded 5 year contract with Harding Safety

**Amsterdam, Netherlands, 29 September 2015** - TNT has been awarded a five-year contract with the world's leading supplier of lifesaving equipment, Harding Safety. Under the agreement, TNT becomes the exclusive carrier for all spares shipments for Harding Safety at global level. TNT will provide a full range of express delivery services, such as its Express, Economy, Palletised Freight and Special Services, using its integrated road and air network.

Harding Safety has redesigned its supply chain by centralising smaller warehouse locations to seven central warehouse locations globally. These warehouses are located in Seimsfoss (Norway), Rotterdam (The Netherlands), Dubai (UAE), Shanghai (China), Singapore, New Iberia (USA) and Macaé (Brazil). TNT will execute Harding Safety's worldwide inbound and outbound transport of spares for lifesaving equipment to merchant-, cruise-, offshore and Navy customers.

Wijnand Koningstein (Global Spares Director) of Harding Safety stated: "The worldwide network and expertise are the main reasons we have chosen TNT. The selection of one carrier increases the control and visibility and further enhances cost efficiency. In TNT we see a professional and ambitious partner to facilitate our growth and support us in offering the best services to our customers."

Erik Uljee, Managing Director TNT Benelux: "We are extremely proud to have been awarded such a long contract with Harding Safety, a leader in the lifesaving industry. We are committed to support their global growth strategy by providing a one stop shop for all required express delivery services and thus contribute to the satisfaction of Harding's goals."

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#### About TNT

TNT is one of the world's largest express delivery companies. On a daily basis, TNT delivers close to one million consignments ranging from documents and parcels to palletised freight. The company operates road and air transportation networks in Europe, the Middle East and Africa, Asia-Pacific and the Americas. TNT made €6.7 billion in revenue in 2014.

#### About Harding Safety

Harding is the global market leader of marine life-saving systems, with a solid track record of deliveries to offshore installations and vessels worldwide. The company developed the first lifeboat (FF1200) fulfilling the new regulation, DNV 406, for the North Sea and it is also the developer of the enclosed davit system. Harding was formed in 2013 when Schat Harding and Noreq AS merged together in order to form the world's leading manufacturer and supplier of lifesaving equipment. Our history, however, goes all the way back to the 1920's.

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