

PRESS RELEASE

Militzer & Münch expands Maghreb activities

St. Gallen / Lille, 17 May 2017. The Militzer & Münch Group registers a marked rise in demand for Maghreb transports. The goods exchange via road between Morocco and Germany alone doubled in the course of the last two years, in the case of Tunisia it almost grew threefold. In 2017, the group is further increasing transports between these countries. A new cross-country Business Development Team Maghreb will push this development.

Every day, Militzer & Münch Germany dispatches several groupage trucks to Tunisia and Morocco. These groupage shipments are mostly handled at the Eichenzell location. The exports from the Maghreb region are unloaded here, and the newly filled trailers are sent back. Militzer & Münch handles mostly groupage and part load transports door-to-door via road.

"The Maghreb states are one of the core markets for Militzer & Münch, which is why we want to further strengthen our market position there", says Dr. Lothar Thoma, CEO M&M Militzer & Münch International Holding AG. "With our experienced teams in the Maghreb, in France, Germany, Switzerland and Turkey as well as with the cross-sector Business Development Team we are also optimally positioned in the future to offer individually tailored transport solutions for different industries."

Investing in the Maghreb

Over the past years, the Militzer & Münch Group invested large sums in the Maghreb region. The group strengthened its local footprint with the construction of a new customs terminal in Tangiers, Morocco in 2016, an area of 10,000 square meters, and a new office in the Tunisian port city of Radès in 2013. After over 40 years of business activity in the region, the course is thus set for new growth.

Maghreb – a high potential market

The goods consolidated at Eichenzell for the Maghreb do not only come from Germany, but also from adjacent procurement countries such as Poland and Finland. For the Militzer & Münch locations in Italy and France, the Maghreb plays a major role, too. 170,000 – that is the number of transports the Militzer & Münch business sector South West Europe / Maghreb handles per year. The sector



comprises Militzer & Münch organizations in France, Italy, Morocco, Tunisia and a partner in Algeria, and shows an increase in the goods traffic between the countries every year.

"The demand from customers in Germany and Switzerland for transport services from and to Algeria is growing", says Dr. Lothar Thoma. This development is seen for instance in the fields of consumer goods, products for the automotive sector, the aviation and pharmaceutical industries. "The goods that are shipped every day from Germany and Switzerland to the Maghreb states or vice versa from there to the two European countries are handled via our location in Genoa, Italy, in Spain via our partner in Algeciras and in France via our branch office in Marseille."

M&M Militzer & Münch at a glance

The Militzer & Münch Group employs a staff of about 2,000 at 100 locations in around 30 countries. Strategic partnerships in numerous other countries complete the dense network. Militzer & Münch offers worldwide air and sea freight services as well as road and rail transports and project logistics along the East-West axis in Eurasia and North Africa. The Group operates with a dense network of branch offices in Eastern Europe, the CIS, the Middle East and the Far East as well as in the Maghreb countries. The head office of the company that goes back to 1880 is in Sankt Gallen, Switzerland.

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