

News Release



Barcelona Europe South Terminal
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BEST signs cooperation agreement with the Port Logistics Activity Zone (ZAL Port)

[4 October – Barcelona] Barcelona Europe South Terminal (BEST), a subsidiary of Hutchison Ports, and the Port of Barcelona and Merlin Properties' intermodal logistics platform, Logistics Activity Zone (ZAL Port), signed an agreement on 3rd October, to optimise and reduce supply chain costs.

ZAL Ports is located adjacent to BEST, Southern Europe's most advanced deep-sea port, and offers the possibility of setting up logistic centres with easy access to an extensive network of roads and highways that connect to the main Spanish cities and Europe, to three freight railway stations, and situated just 6 kilometres from the cargo centre at Barcelona El Prat International Airport. This combination makes the area an essential logistic node for South and Central Europe.

Guillermo Belcastro, CEO of BEST, said, "This cooperation agreement is a game-changer and will allow logistic operators to find the most cost effective, efficient and reliable supply chains. We believe that the combination of BEST and ZAL will bring real value to the market and enhance Barcelona's position as the main gateway to Southern Europe for Far East traffic."

Alfonso Martinez, CEO of ZAL Port, said, "This cooperation will allow the logistics market to grow, bringing the port new clients with new freight, giving them a complete solution for their logistics chain, creating value through exclusive and unique logistics offerings.:"

Barcelona Europe South Terminal (BEST) is the first semi-automated terminal of HPH and the most technologically advanced port development project in Spain. It is capable of serving multiple mega-vessels simultaneously and has an eight-track railway facility, the biggest on-dock railway terminal of any port in the Mediterranean, connecting it to traffic coming from, and destined for, Southern Europe.

ZAL Port is the most important logistics platform in the Mediterranean. Through promoting the integration of transport and distribution activities, it aims to attract maritime traffic with value-added logistic services.



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Notes to the editor:

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BEST is a member of Hutchison Ports, the port and related services division of CK Hutchison Holdings Limited (CK Hutchison). Hutchison Ports is the world's leading port investor, developer and operator with a network of port operations in 48 ports spanning 25 countries throughout Asia, the Middle East, Africa, Europe, the Americas and Australasia. Over the years, Hutchison Ports has expanded into other logistics and transportation-related businesses, including cruise ship terminals, airport operations, distribution centres, rail services and ship repair facilities.



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About CILSA-ZAL Port of the Port of Barcelona

CILSA (Centro Intermodal de Logística, S.A) is the company that manages the port concession in the Logistics Activity Zone (ZAL Port) in the Port of Barcelona. CILSA is 63% owned by the Barcelona Port Authority, 32% by MERLIN Properties and 5% by SEPES, Entidad Pública Empresarial de Suelo (Public Enterprise for Land under the Ministry of Development).

Today, CILSA manages **212 hectares** located in the municipalities of Barcelona (69 ha), in Prat de Llobregat (143 ha) plus **27 new hectares** located in the CZFB, and has a total of **403.280 sqm of logistic warehouses** built on-site in the ZAL Port including an office building of 11.254 sqm known as the Service Center. In addition, CILSA has granted a surface right to clients who have built industrial units on some 232.000 sqm, setting up a logistics park of **635,000 sqm**, a pioneer in Spain in this type of development.

The ZAL Port, with this new surface leased to the CZF, makes **565,000 sqm** of net land in total available on which more than **350.000 sqm of new logistic units** can be built, which allows them to offer flexibility to the clients and meet any type of logistic requirement. This turns it into a business partner with whom medium and long term growth in an ideal location is part of the package along with the 1,000,000 sqm of top quality logistic infrastructures once it is fully developed.

The ZAL Port is located within the very same Port of Barcelona (with two direct accesses joining the two) and adjacent to the Prat International Airport, with excellent connections to the metropolitan transportation infrastructure, as well as the main long-distance access roads. Its intermodal capacity and the various value added services it counts on not only work in favor of greater business efficiency for the clients established in its spaces, but also give a higher quality of life to the people who work there.

The new expansion of the **ZAL Port** that is made up of the new leased land that will be managed by CILSA located at the CZFB, **The ZAL Port-Ciutat**, is next to the Port of Barcelona in Calle A, on the corner of Calle 2 and Calle 3 (and 1.5 km distance away from Can Tunis, the main freight railway station) and very well connected with Barcelona's beltways and the freeways. It has public transport through an extensive network of buses, the new metro line L9 and the future L10 which will soon come into operation.

All this together with its size, logistic offer and flexibility, has converted it into the logistic platform of reference in the sector.

This fact is evidenced by the more than 6,000 people working directly in the ZAL Port in the over 130 national and international companies established there, many of which being renowned companies such as Decathlon, Carrefour, Alfil/ DAMM Group, Indukern, Kühne + Nagel, Naeko Logistics, Rhenus, Transnatur, World Duty Free Group, CMA-CGM, etc.

ZAL Port's social priorities indicate that is oriented to the development of services to aid balancing work, personal and family life and a large number of companies on site endorse this commitment. A space for people, where more than 6,000 workers share their daily lives, and where services such as child care is offered, which has resulted in a decrease of 23% absenteeism. A success for the companies and for the families!



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CILSA is working on various social projects and is patron and founding member of **Foundation Cares**, with the objective of supporting the inclusion of people with disabilities and difficulties in the workplace through the outsourcing of logistic and productive processes.

Through the Foundation **Logística Justa (Fair Logistics)** they collaborate for fair trade so the profits of the business are distributed in a more equitable way between the third and first world and in humanitarian aid.

Also free space has been offered to the **Fundació Banc dels Aliments** (Food Bank Foundation) for the collection and distribution of foods aimed at the most needy groups in our city during the famous campaign "Gran Recapte d'Aliments" (Great Food Drive) at Christmas and also all year-round with the aid given to the Foundation from the European Community.

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