

## **PHARMA, DUSSELDORF'S MAJOR MARKET**

**The North- Rhine Westphalia region of Germany, has quickly evolved as the pharmaceutical centre in Germany with a total of 10 billion Euros in imports and exports. Dusseldorf airport, the country's third largest, is at the heart of this business, which is the management decided to invest over €3 million in the DUS Pharma Centre or DPC.**

Gerton Hulsman, managing director DUS Airport Cargo is optimistic about the future of this project. "With the region importing and exporting 10-12% of Germany's pharma products, we took the decision to invest in a new dedicated pharma facility. The total space is 800 sq.m of storage of temperature controlled pharmaceuticals. . The facility has 23 temperature controlled storage rooms which have individual temperature settings between 2 and 25 C degrees for each compartment. Two special truck gates and a fast track ramp service have been included to ensure fast turn around. It is really state of the art.

"Training will be a vital element in this project" explains Hulsman "To handle these goods and to conform to both local and international regulations requires much specialised training. Our handling staff has been trained already according to the GDP (Good Distribution Practice) rules and on top we are now in the process to be IATA CEIV (Centre of Excellence for Independent Validators ) certified which will be at the end of this year. Thanks to our unrivalled flight network spanning the globe, we are in a position to move pharma products quickly to over 150 destinations."

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