

## Press Release

### Kale Logistics Solutions launches RIGEL, India's first online e-Booking platform for the air cargo industry at WINGS 2018

Kale Logistics Solutions launched a specialized e-Booking platform, 'RIGEL' at WINGS INDIA 2018. The platform is one of Kale's Trade Facilitation initiative, focused on driving ease in cargo booking for the air cargo industry.

**Mumbai, Mar 28, 2018:** Kale Logistics Solutions is a trusted IT Logistics partner for Fortune 500 companies worldwide, offering a comprehensive suite of IT solutions for the logistics domain. Recently, the company launched a specialized e-Booking platform by the name of RIGEL at WINGS INDIA 2018 at Hyderabad, India in the presence of Mr. K.T. Rama Rao, Minister for IT, Industries & Commerce, etc. Government of Telangana; Mr. Rajiv Nayan Choubey, Secretary, Ministry of Civil Aviation, Government of India,



(From L to R): Ms. Vandana Aggarwal, Economic Advisor, Ministry of Civil Aviation, Mr. K. Bodke of Jeena & Co., Mohan Limaye, Kale Logistics Solutions, Ms. Usha Padhee, Joint Secretary, Ministry of Civil Aviation, Mr. Sandip Somany, Sr Vice President, FICCI, Mr. K.T. Rama Rao, Minister for IT, Industry & Commerce, etc. Government of Telangana, Mr. Rajiv Nayan Choubey, Secretary, Ministry of Civil Aviation, Mr. B.S. Bhullar, Director General of Civil Aviation, Government of India, & Mr. Vineet Malhotra, Director, Kale Logistics Solutions, Mr. Keku Gazder, CEO, AAICLAS, Mr. Vinay Dube, CEO, Jet Airways at the launch of RIGEL at WINGS INDIA 2018, Hyderabad, Telangana)

Mr. B.S. Bhullar, Director General of Civil Aviation, & Ms. Vandana Aggarwal, Economic Advisor, Ministry of Civil Aviation, Government of India; & notable industry stakeholders, to name a few, Mr. Keku Gazder, CEO AAICLAS, Mr. Prabhakara Rao, CEO, DIAL, Mr. Vinay Dube, CEO, Jet Airways, Mr. DP Hemanth, COO of Logistics, GHIAL, Mr. Sunil Arora, Vice President of ACAAI, & Mr. K. Bodke of Jeena & Co.

This One Stop e-Booking Platform is India's first comprehensive online platform to assist "cargo rates" discovery and booking procedures for the air cargo industry. Currently, the air cargo industry is heavily dependent on manual and cumbersome processes wherein airline routes and schedules have to be digitally solicited. Absence of a single online source that can provide information pertaining to availability of cargo routes and the corresponding reservation rates to Exporters, Freight Forwarders and Custom Brokers has made the process tedious and prone to malpractices.

With Kale's online e-Booking platform, routes, rates and schedules for cargo booking are readily accessible through the system, thereby benefitting the concerned stakeholders. It also ensures that compliances for further processing of the shipment are met at the point of booking. This booking data is reusable for further shipment processing by way of connecting to other stakeholders like Airports and Airlines. The platform is equipped with comprehensive modules for RFQ and Quote Management, multi-channel booking with EDI communication with Airlines, GST invoicing, e-payment gateway, tracking and reporting for all stakeholders. A pilot run of this platform has been successfully completed with a leading exporter, one of the largest Freight Forwarding/Customs Broking organization and a leading airline to ascertain the usability and functionality of the platform.

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Commenting on the launch, **Mr. Rajiv Nayan Choubey, Secretary, Ministry of Civil Aviation, GOI** said, “Platforms such as RIGEL have become a necessity in today’s trade ecosystem. It is a new era IT-solution to a complex age-old problem whose time has come. Trade Facilitation initiatives like RIGEL provide the much necessary digital support to drive ease of business. Its potential reach is multimodal. Moreover, it also brings stakeholders, including the shippers from the hinterlands of India, under a single platform thus allowing an opportunity to discuss and find constructive solutions for the furtherance of the industry along with necessary compliance being met. RIGEL reaffirms the role of technology in streamlining and improving the air cargo trade scenario.”

Speaking on the occasion, **Mr. Vineet Malhotra, Director, Kale Logistics Solutions** said, “At Kale, we have always been passionate about bringing products that will enable Trade Facilitation across the domain. With the launch of RIGEL, we have once again reaffirmed our belief. We are confident that just like our other Trade Facilitation platforms; RIGEL too will revolutionize the traditional functions of air cargo industry. We are expecting that the current manual processes of booking followed by the Air Cargo industry will soon become obsolete. Our comprehensive offering through this product will benefit Exporters, Freight Forwarders and Custom Brokers and Airlines.”

### **About Kale Logistics Solutions**

Kale Logistics Solutions is a leading Global IT solution provider focused on the Logistics, Airports and Transportation industry. Its broad solution spectrum ranges from 'Internal Business Automation Systems' to 'Community Solutions' that help various players in the logistics value chain from shipper to consignee to communicate and transact with each other electronically. Kale has been awarded industry accolades for the last seven successive years for the innovative solutions for automation in the Logistics Industry.

Kale's solutions help Freight Forwarders, Shipping Line Agents, Stevedores, Surveyors, Container Freight Stations, Equipment Control Providers, Vessel Charterers, Custom House Agents, 3PL, Warehouse Operators, Transportation Providers, other Logistics Service Users and Airport Cargo Terminal Operators achieve faster growth, standardized processes and operational efficiencies.

Visit us at [www.kalelogistics.in](http://www.kalelogistics.in)

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