

**PRESS INFO**

Kuehne + Nagel Group

**Lexmark selects Kuehne + Nagel as its European Integrated Logistics service provider**

**Schindellegi, Switzerland, August 23, 2012 – Lexmark International Inc., a leading developer, manufacturer and supplier of printing and imaging solutions, has awarded Kuehne + Nagel a 10-year-contract covering the integrated management of its European logistics services.**

The contract includes the management of all inbound flows from Lexmark plants in the Philippines and Mexico as well as from their Asia based suppliers. Also covered are services such as contract logistics and final distribution within the EMEA region, reverse logistics management, process engineering and selected procurement support.

**Alliance Control Center manages entire supply chain**

The core pillar of the newly signed agreement is Kuehne + Nagel's one-stop-shop concept featuring the Alliance Control Centre (ACC) based in Geel (Belgium) and Luxembourg. The ACC provides a team of supply chain specialists managing the Lexmark supply chain. As a partner, Kuehne + Nagel ensures that common objectives of reduced total costs and continuously improving high service levels for Lexmark and its end customers are achieved. With its expertise and experience, the logistics provider designs and implements tailor-made solutions for the customer across logistics and transport segments, using the services of both Kuehne + Nagel and a variety of other Third Party Logistics providers.

Viv Hanstad-Pilcher, Lexmark's World Wide Director of Indirect Purchasing said: "After several years of Logistic Network consolidation, the strategic next step for Lexmark in EMEA was to enter into a long term aligned engagement."

Stephan Bily, Director of EMEA Supply Chain Operations at Lexmark said: "Paramount for us in order to sustain the momentum and drive more efficiency throughout the Lexmark Supply Chain, is engagement with a partner sharing the same objectives as Lexmark in terms of process optimisation, cost reduction and continuous service improvements for our customers."

**Corporate Communications**

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Dirk Reich, Kuehne + Nagel Executive Vice President, Contract Logistics commented: "Integrated Logistics is one of the growth areas of Kuehne + Nagel, and the Lexmark contract is an excellent example for the successful development of this business segment. Kuehne + Nagel and Lexmark have been partners in many countries worldwide for over ten years, and we are looking forward to cooperating even more closely in the future."

**About Lexmark**

Lexmark International, Inc. (NYSE: LXX) provides businesses of all sizes with a broad range of printing and imaging products, software, solutions and services that help customers to print less and save more. Perceptive Software, a stand-alone software business within Lexmark, is a leading provider of process and content management software that helps organizations fuel greater operational efficiency. In 2011, Lexmark sold products in more than 170 countries and reported more than \$4 billion in revenue.

For more information, please visit [www.lexmark.com](http://www.lexmark.com)

**About Kuehne + Nagel**

With approximately 63,000 employees at more than 1000 locations in over 100 countries, the Kuehne + Nagel Group is one of the world's leading logistics companies. Its strong market position lies in the seafreight, airfreight, contract logistics and overland businesses, with a clear focus on providing IT-based integrated logistics solutions.

Further information can be found at [www.kuehne-nagel.com](http://www.kuehne-nagel.com)