



News Release

8 March 2016

Syngenta selects Damco as its global 4PL Partner

The Hague, The Netherlands, 8 March 2016 – Syngenta, the world’s largest agricultural chemical company, has signed a contract with Damco as the lead logistics partner (4PL) for its global sea and airfreight shipments. The agreement builds on Damco’s longstanding relationship with Syngenta and is based on four pillars covering the sourcing, execution, monitoring and analysing of logistics services while providing end-to-end visibility.

To support its growth targets, Syngenta is developing a more flexible and scalable logistics operating model where Damco’s expertise will play a critical role. In 2015, Syngenta issued a tender for a 4PL solution that was won by Damco. One of the key objectives is to harmonise the existing landscape of differing local and regional solutions into one common platform that provides total visibility and facilitates further supply chain optimization.

“We are building an industry-leading supply chain solution,” says Marion Matthewman, Head Global Logistics at Syngenta, “and as our global sea and airfreight 4PL, Damco will be a key contributor to that endeavour. They have demonstrated their ability to become a strong business partner for Syngenta, and this new agreement will be a key enabler to help deliver our business objectives”

“Syngenta has been a key customer for Damco for many years,” says Anthony Elwine, Damco’s Global Head for the Chemical Vertical. “They know from experience that we are familiar with the specific requirements and regulations that apply to logistics for the chemical industry, where most of the cargo is classified as ‘dangerous goods’. Combining that specific expertise with our 4PL capability created a perfect match with Syngenta’s requirements.”

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About Damco

Damco, one of the world's leading third party logistics providers, specialises in delivering customised freight forwarding and supply chain solutions. The company provides services in 300+ locations across 100+ countries and employs 11,000+ people. In 2015, Damco had a net turnover of USD 2.74 billion, managed 2.9 million TEU of ocean freight and supply chain management volumes, and air-freighted 180 thousand tonnes. Damco is part of the Maersk Group.

About Syngenta

Syngenta is a leading agriculture company helping to improve global food security by enabling millions of farmers to make better use of available resources. Through world class science and innovative crop solutions, its 28,000 people in over 90 countries are working to transform how crops are grown. Syngenta is committed to rescuing land from degradation, enhancing biodiversity and revitalizing rural communities.

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