

08 May 2015

## New trailer lease deal as P&O Ferrymasters grows key markets

Leading pan-European logistics provider P&O Ferrymasters is leasing a further 400 trailers from TIP Trailer Services in the latest stage of its fleet expansion and replacement programme.

The first phase came last September when P&O Ferrymasters agreed a seven-year lease deal with TIP for 200 coilers and 100 huckepack trailers to meet growing demand on intermodal rail services between Rotterdam, Zeebrugge and markets in central and eastern Europe.

Now the companies have reached another seven-year agreement that will add 250 Euroliner huckepacks – including 100 coilers - to the CEE fleet and bring 150 replacement Euroliners to the Irish division.

The new type P390 huckepacks will operate largely on the dedicated P&O Ferrymasters train serving Curtici in Romania, which has been operational since September 26. They will also support the company's intermodal route to and from Italy.

As before, all units are being built by Germany's Schmitz Cargobull and will be supplied with the superior EN 12642 Code XL rating for load bearing capacity. The first units will be delivered within ten weeks.

The contract – which once again includes full trailer maintenance – was signed on May 7 on the P&O Ferrymasters stand at the Transport Logistic trade show in Munich. The deal extends a relationship of more than 20 years with Rotterdam-based TIP, which is among Europe's biggest equipment services specialists.

Rogier Laan, European commercial leader at TIP, notes: "The supply of another 400 ultra-modern trailers is a confirmation of our long-term cooperation and strengthening of our future relationship."

P&O Ferrymasters managing director Bas Belder added: "When last September's agreement was announced, we said that the fleet would be expanded on a similar scale in 2015 and we have now fulfilled that commitment. The new units will be invaluable in growing our share in key markets."

**Media enquiries:**

Issued by P&O Ferrymasters Ltd.

Contact Mira Klinkenberg  
Direct number +31 (0) 20 448 7184  
Mobile +31 (0) 6 46735512  
Email mira.klinkenberg@pofm.com

Isarweg 6, Westpoort 3810  
P.O. Box 8025, 1005 AA Amsterdam, NL  
Enquiries can be directed to enquiries@pofm.com

You can also follow us on Twitter:  
<http://twitter.com/#!/ferrymasters>

08 May 2015

### **About P&O Ferrymasters**

P&O Ferrymasters ([www.poferrymasters.com](http://www.poferrymasters.com)) is one of Europe's leading specialists in tailor-made transportation, logistics and supply chain solutions. With origins from 1953, the company is part of P&O Ferries - owned by Dubai World - and operates from 22 strategic locations in 12 European countries.

### **About TIP Trailer Services**

TIP Trailer Services is a market leader in providing transportation and logistics customers with leasing, rental and value-added equipment services, keeping customer freight on the move all over Europe. These value-added services range from maintenance, breakdown assistance and damage protection to sophisticated asset tracking solutions. TIP was established in 1968 and since, has progressively increased its size, market share, customer base and services offerings. With more than 45 years of experience, TIP is one of the most trusted and respected names in the industry. Visit TIP's website: [www.tipeurope.com](http://www.tipeurope.com) to learn more.

### **About Schmitz Cargobull AG**

The German company Schmitz Cargobull AG ([www.cargobull.com](http://www.cargobull.com)) was established in 1892 as a forge. Today the company has developed into the European trailer and body manufacturers with the highest turnover in the commercial vehicle sector. Schmitz Cargobull produces its products at eight industrial manufacturing sites in Europe. It serves all of the sales markets in Europe, Middle East and China with its own sales structure and an authorised service partner network.

(ends)

#### **Media enquiries:**

Issued by P&O Ferrymasters Ltd.

Contact Mira Klinkenberg  
Direct number +31 (0) 20 448 7184  
Mobile +31 (0) 6 46735512  
Email [mira.klinkenberg@pofm.com](mailto:mira.klinkenberg@pofm.com)

Isarweg 6, Westpoort 3810  
P.O. Box 8025, 1005 AA Amsterdam, NL  
Enquiries can be directed to [enquiries@pofm.com](mailto:enquiries@pofm.com)

You can also follow us on Twitter:  
<http://twitter.com/#!/ferrymasters>