





Network Airline Management and Astral Aviation Poised for Growth in Africa

with Long-Term Lease of New 747-400F

Network Airline Management (NAM)—a division of the Network Aviation Group—and Astral Aviation have signed a long-term wet lease with Air Atlanta Icelandic adding a factory-built, noseloader B747-400F to their existing managed fleet of three MD11Fs. This will enable NAM to develop their presence in Africa, and especially the Kenyan perishables market, adding capacity for flowers and vegetables from Nairobi to the UK.

Andy Leslie, Group Chairman, says, "We are excited to enter into this agreement with Astral Aviation and Air Atlanta Icelandic and look forward to a long and successful partnership enabling us to further expand our network."

Sanjeev Gadhia, Astral Aviation Founder and CEO, says, "The newly acquired B747-400F from Air Atlanta Icelandic will strengthen our position as a market-leader in perishable exports from Kenya to the UK market. Furthermore, the B747F will feed its intra-African network in Nairobi with cargo, which will be consolidated in its Liege hub originating from Europe and the US.

The B747-400F made its inaugural flight from Stansted (STN) to Jomo Kenyatta International Airport (JKIA) in Nairobi on Tuesday 7th November expanding NAM's capacity to East Africa. The group expects to handle around 33,000 tonnes of perishable exports from East Africa to Europe per year. The nose-loader B747F will also enable the group to attract out-sized oil, gas and mining equipment for West and East Africa, which is expected to increase following the high oil prices experienced during the past week.

Gadhia adds, "While most foreign carriers are reducing their capacity to Africa, Astral Aviation remains 'cautiously optimistic' of positive growth in perishable exports to Europe and a strong south-bound demand from Europe to West and East Africa, fuelled by the growth in consumer demand for e-commerce and oil and gas equipment due to the improved fuel-prices."

He concludes, "According to IATA, African carriers had the fastest growth in year-on-year freight volumes. However, growth is set to remain in double digits for the remainder of 2017."

Baldvin M. Hermannsson, VP Sales and Marketing, Air Atlanta Icelandic, adds, "We are thrilled to start this new chapter in our wet leasing with our new, highly respected partners, Astral Aviation and NAM, and are pleased that our services and technology will further improve their offerings to the industry."

About Network Aviation Group:

Our GSSA Division

Incorporating Network Airline Services Network Cargo Management and ANA Aviation Services, it represents more than 20 airlines, including Astral Aviation, in its capacity as general sales and services agent (GSSA) providing airlines with tailor-made services to maximize their air cargo revenue and increase market share.

With 43 offices across five continents, we are strategically positioned to provide airlines with cargo GSSA representation on a global, regional, or national basis.

Our Freighter Division

Network Airline Management has a managed fleet of B747F and MD11F aircraft and has over 30 offices across the globe. Our group handles over 70,000 tonnes of cargo annually offering a variety of sales and services to client airlines, as well as managing a fleet of freighter aircraft on a network of scheduled routes and charters throughout the world.

www.network-airline.com

About Astral Aviation:

Astral Aviation is a licensed cargo airline based at the Africa Flight Services Cargo Terminal at the Jomo Kenyatta International Airport in Nairobi.

Operating in Africa for over 15 years, Astral Aviation provides reliable and cost-effective airfreight solutions using a combination of schedule and charter flights within its intra-African and European network.

Astral operates a fleet of F27 (5 tons), DC9 (15 tons) and B727-200 (24 tons) freighters within its intra-African network, in addition to a wet-leased B747-400 freighter on the Nairobi - London and Liege sector.

About Air Atlanta Icelandic:

Air Atlanta Icelandic is an Icelandic ACMI and charter airline founded in 1986. Since then, the airline has, through its quality services, established a large and diverse customer base of airlines, tour operators, charter brokers, governments and various non-profit organisations around the world.

Historically, Air Atlanta Icelandic has operated a wide range of aircraft types in the narrow-body and wide-body segment. With a fleet of 16 aircraft in operation around the globe, Air Atlanta Icelandic currently specialises in Boeing 747-400 aircraft, both passenger and cargo, whilst also retaining its A330/A340 operating capabilities.

www.airatlanta.com

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