



Lufthansa Cargo

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Press release

Frankfurt, 8 May 2012

Management changes at Lufthansa Cargo
New responsibilities for international sales managers

Lufthansa Cargo is ringing the changes with new appointments to international managerial positions, which take effect in the coming weeks.

Christian Haug, currently based in New York as Director USA Northeast has been appointed Director North & Central China in Shanghai, effective 1 July. He succeeds Peter Ullmayer, who is taking leave of absence as part of his transition into phased retirement.

Alexander Karst, previously Regional Director Sales for the Frankfurt market, is taking over as Director USA Northeast with effect from 1 July. His position as Regional Director Sales in Frankfurt will be taken over by Kay Wichmann, at present in charge of Customer Service in the Lufthansa Cargo sales division in Germany.

Michael Vorwerk, currently President of the Cargo Network Services Corporation (CNS), an IATA subsidiary, is to take over as Director Sales Development Germany, effective 1 August. He will additionally assume responsibility as Board Representative Air Cargo Gateway Frankfurt. In that function, he is responsible for the strategic "Home base Frankfurt" project, which has been launched by Lufthansa Cargo to improve the attractiveness of the Frankfurt cargo hub and strengthen its position against European competitors, such as Amsterdam, Paris or Luxembourg. Lufthansa Cargo's position at its home base is to be further developed in cooperation with forwarders, the airport operator Fraport, the authorities and politicians.

Angelika Kreil, previously Regional Manager Sales and Handling in Hamburg, is to take over as Director of Lufthansa Cargo's Munich hub, with effect from 1 June 2012. At that post, she is also responsible for ongoing development of the Munich hub.

Lufthansa Cargo AG

Lufthansa Cargo ranks among the world's leading cargo carriers. In the 2011 business year, the airline transported around 1.9 million tonnes of freight and mail and sold 9.5 billion revenue tonne-kilometres. The Company currently employs about 4,600 people, worldwide. Lufthansa Cargo focuses on the airport-to-airport business. The cargo carrier serves more than 300 destinations in around 100 countries with its own fleet of freighters, the



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belly capacities of passenger aircraft operated by Lufthansa and Austrian Airlines, and an extensive road feeder service network. The bulk of the cargo business is routed through Frankfurt Airport. Lufthansa Cargo is a wholly owned Lufthansa subsidiary of Deutsche Lufthansa AG.

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