



The most modern twin-engine cargo aircraft in the world

Línea Aérea Carguera de Colombia debuts first Boeing 777F in Colombia

- Línea Aérea Carguera de Colombia, a LAN CARGO subsidiary, is officially launching today, at Bogota's El Dorado Airport, its first Boeing 777F. The aircraft will initiate service in September.
- Delivery of the Boeing 777F further consolidates Línea Aérea Carguera de Colombia's lead role as one of the most important Colombian air freight carrier in the sector.
- The pilot in command is Diana Clavijo, the first 777 F female captain in Latin America

Bogotá, September 14, 2012. Línea Aérea Carguera de Colombia, a subsidiary of LAN CARGO, officially takes delivery of its Boeing 777F today at Bogota's El Dorado Airport. Clients from the floriculture sector, as well as representatives from the aviation industry, unions and media will be in attendance. Alberto Dávila, the airline's Chairman of the Board, Pablo Canales, Executive Director at Línea Aérea Carguera de Colombia, and Van Rex Gallard, Boeing's VP for Sales (South America, Africa and the Caribbean) will lead the event.

The new 777F, labeled as the most modern twin-engine cargo aircraft in the world, will initiate flights during the month of September, providing service to the Bogota-Miami and Bogota-Amsterdam routes. The delivery complements the airline's decidedly modern fleet of Boeing 767-300s and will concentrate its operations on the flower transport sector.

"Delivery of this aircraft confirms Línea Aérea Carguera de Colombia's commitment to the Colombian market. Colombia's air freight sector is highly competitive due to the importance of the flower industry, but at Línea Aérea Carguera de Colombia we hold a competitive edge: 33% of sector market share. The 777F allows us to increase service to 6 flights to Europe, as well as maintain our third daily flight to Miami," stated Pablo Canales, Executive Director of Línea Aérea Carguera de Colombia.

The 777F has a 104-ton payload, 653 m3 of cargo space and fully supports the 747 pallet format, thereby reducing transfer times. The aircraft was built to the load bearing specifications of LAN CARGO and its subsidiaries. The 777 Freighter is also friendlier to the environment due to its low fuel consumption, reduced CO2 emissions and decreased noise levels.

Línea Aérea Carguera de Colombia has a projected growth of 26% in 2012 (as compared to 2011 indicators/results). It also expects increases of 19% *in exports* and 76% in domestic market share. Investments such as the new B777F are aimed at transporting more than 98,000 tons of cargo by the end of 2012 (e.g., Exports: 81,600 tons; Domestic freight: 16,784 tons).

The acquisition of this Boeing 777F dovetails on to Línea Aérea Carguera de Colombia's renovation of its warehouse facilities in 2011, which resulted in 6,050 m2 of space available at El Dorado Airport. Línea Aérea Carguera de Colombia now has the safest and most modern warehouses in the region.



Diana Clavijo, First B777F captain in Latin America

The event will also recognize the career of Diana Clavijo, the first female 777F captain in Latin America. Clavijo has flown the B707 and CD8 for Línea Aérea Carguera de Colombia since 2008. She has also flown in Iraq and Afghanistan for DHL during periods of armed conflict. The Pilot in Command (PIC) appointment is made in light of successful career which this exemplary pilot has had since joining Línea Aérea Carguera de Colombia 4 years ago.

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