



Press release

Frankfurt, 1 December 2015

<u>Lufthansa Cargo and ANA Cargo expand joint network in Japan</u>
<u>Industrial metropolis Fukuoka is leading the way starting from 1 December</u>

Contemporaneously with the first anniversary of their cooperation, Lufthansa Cargo and All Nippon Airways (ANA) are kicking-off the expansion of their joint network between Europe and Japan by adding connected destinations in Japan: First Fukuoka on the main island Kyushu in south Japan, later to be followed by Sapporo on the north island.

Starting from December, ANA flights from Tokyo Haneda to Fukuoka Airport (FUK) can be booked via both partners' booking systems. "Thanks to the Joint Venture we can connect the wide European network of Lufthansa Cargo, with the direct connections of both partners to Japan and the continental de-feeder flights of ANA", says Carsten Wirths, Area Manager Europe and Africa, Lufthansa Cargo. "Customers of both partners in Germany, France, Belgium, Great Britain and Austria will benefit."

"Fukuoka and its region are important centres for the steel and automotive industries, as well as for semiconductor technology, electronics, environmental and biotechnology", explains Yukata Terao, Project Manager Cooperations, ANA Cargo. "These are sectors which substantially profit from air freight."

1st anniversary of the Joint Venture between Lufthansa Cargo and ANA Cargo

In December 2014, Lufthansa Cargo und ANA Cargo started their close bilateral freight joint venture on flights from Japan to Europe. On 3 August 2015, they expanded it to routes from Germany, France, Great Britain and Austria to Japan. Other destinations in European and Japan follow step by step. The cooperation is characterized by high integration of systems and processes, combined network and joint distribution as well as a co-location of handling operations at numerous stations. It provides customers with significant value such as an extended joint network, numerous flight combinations, more flexibility, time savings and aligned standards. Currently the cooperation covers express- and standard shipments. The inclusion of further products is planned.





ANA

All Nippon Airways (ANA) was the eighth largest airline in the world by revenue in 2014 and the largest in Japan by passenger numbers and cargo tonnage. ANA has been a core member of the Star Alliance since 1999 and operates joint ventures with United Airlines on trans-Pacific routes. On the passenger side, it also operates joint ventures with Lufthansa, Swiss International Airlines and Austrian Airlines on routes between Japan and Europe. The ANA group has 35,000 employees and a fleet of 248 aircraft including 11 Boeing 767.

In 2014, ANA reorganized its freight marketing and airport operations by founding subsidiary ANA Cargo. The company, which employs around 990 employees, operates from its air freight hub Okinawa. It has access to freight capacity of 135 large volume and 102 small volume passenger aircraft belonging to ANA.

Lufthansa Cargo AG

Lufthansa Cargo ranks among the world's leading cargo carriers. In the 2014 business year, the airline transported around 1.7 million tonnes of freight and mail and sold 8.6 billion revenue ton-kilometers. The company currently employs more than 4,500 people, worldwide. Lufthansa Cargo focuses on the airport-to-airport business. The cargo carrier serves around 300 destinations in more than 100 countries with its own fleet of freighters, the belly capacities of passenger aircraft operated by Lufthansa and Austrian Airlines, and an extensive road feeder service network. The bulk of the cargo business is routed through Frankfurt Airport. Lufthansa Cargo is a wholly owned subsidiary of Deutsche Lufthansa AG.

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