

## PRESS RELEASE

### Tilbury launches London Paper Terminal

#### UK's leading paper port invests in specialist terminal

The Port of Tilbury, one the UK's largest ports, handling over 3 million tonnes of forest products, today announces the launch of **London Paper Terminal (LPT)**. The terminal has already secured industry giants **UPM, Sappi** and **Kotkamills**.

The 36-acre terminal which is located within the port estate, includes 700,000 square feet of covered storage which is a centre of excellence for paper and packaging handling and is strategically located to offer rapid, easy access to the UK's largest concentration of consumers.

As the largest paper handling port in the UK, the terminal can handle all sizes of customers as a shared user paper distribution centre. The terminal's first key customers are paper giants UPM, Sappi and Kotkamills who use the new terminal as their UK base to distribute over 400,000 tonnes of product each year to their customers around the UK.

The launch of LPT comes on the back of a multimillion pound investment in the terminal by Forth Ports, the owners of The Port of Tilbury. The company has invested over £3.5million in the latest state of the art equipment including intelligent clamps for safe handling of paper rolls as well as liftec and reach-stacker equipment. Further investment has been made in IT systems to ensure the terminal has the latest paper handling technology.

Commenting on the investment **Perry Glading, Chief Operating Officer** at Forth Ports (owners of The Port of Tilbury) said: "*We are focused on continual investment at the Port of Tilbury and as the UK's largest port for paper products it is essential that London Paper Terminal is equipped with the best technology systems and operational equipment to*

*respond to our customers business requirements. LPT is a core part of our port operations and benefits from our unrivalled transport connections and portcentric opportunities as well as the terminal's own dedicated berths, plant equipment, fleet of paper-handling vehicles and specialist staff. The branding of the Terminal ensures it is part of the Tilbury family which includes London Container Terminal and London Distribution Park."*

**Sam Stewart, Asset Manager at London Paper Terminal** said: *"We are proud of the facility we have created at London Paper Terminal. With the significant investment made in both equipment and IT systems along with our highly skilled workforce, LPT is a vital strategic link in the supply chain. We provide an expert service to clients including shipping lines, importers, merchants and distributors. Our new marketing materials showcase our exceptional facilities for suppliers and customers in the paper industry and highlights that we are open for new business."*

Commenting on the launch **Jukka Holsa, Director, Maritime and Port Network from UPM** said: *"The Port of Tilbury has been UPM's key distribution base for 15 years and its location is key for our business. This investment in the new terminal is excellent news for our business and we are already seeing the benefits of the investments in both equipment and new technology."*

**Daniel Thiemann, Logistics Process Leader from Sappi** said: *"The new London Paper Terminal is a natural home for our business in the UK and this investment by the port will further enhance the excellent service we receive from the team already."*

**Juha Ottelin, Manager Logistics from Kotkamills** said: *"We have worked with the Port of Tilbury for some years now and this investment in the new London Paper Terminal will bring our business many benefits which is great news for our customers in the UK."*

London Paper Terminal offers major customers storage and distribution facilities and serves all the main trade routes for paper including Europe, Scandinavia, Russia and Baltic States, North America and South America. The terminal is fully prepared to handle a full range of paper-based products including newsprint, magazine and packing materials to palletised fine papers and pulp cargoes.

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Further information/images:

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### **About Forth Ports and The Port of Tilbury**

The Port of Tilbury is a significant part of the Forth Ports Group and also London's major port providing fast, modern distribution services for the benefit of the South East of England.

Tilbury's strategic position on the Thames provides a major geographical advantage for transport to and out of London and the South-East making its location the natural point for distribution. Serving the UK's market for forest products, general cargo, vehicles, grain and other bulks, the port offers customers excellent transport links to and from the capital and across the South East. International supply chain expertise is the Port of Tilbury's undoubted strength and makes the port a leader in portcentric logistics, providing solutions and helping to deliver significant savings.

The Port is a significant distribution centre, covering over 850 acres and is well positioned to access the M25 orbital motorway and the rest of the UK's national motorway network. In addition, there are direct rail connections within the Port, with access to the whole of the UK.

The Port offers 34 operational Berths; Over 16 independent working terminals; Over 7.5 kilometres of quay; Over 500,000 square metres of warehouse space; Over 7 kms of road within port estate with excellent transport access; London's only Cruise Ship Terminal.

**London Container Terminal (LCT)** is the UK's third largest container port and handles in excess of half a million containers per year, and is the only UK port truly servicing both deep sea and short sea customers. LCT has invested significantly in London Container Terminal, and continues to upgrade the site and equipment to integrate container handling across both the deep sea and short sea operations.

**London Distribution Park (LDP)**, a joint venture between Forth Ports and Roxhill Developments, received outline planning permission in 2012 and will bring more than 940,000 sq. ft. of new high-quality distribution facilities.

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The Port is now recognised as Britain's Greenest Port and has recently been nominated for a number of awards for the outstanding environmental initiatives which have been delivered over the past few years.

Forth Ports operates seven further ports in Scotland - Dundee on the River Tay and six ports on the Firth of Forth - Leith, Grangemouth, Kirkcaldy, Methil, Burntisland and Rosyth. The Group also has significant property interests as well as a renewable energy division which is looking to gain planning approval for onshore wind installations and biomass facilities at a number of its ports in Scotland.

[www.forthports.co.uk](http://www.forthports.co.uk)   [www.londoncontainerterminal.com](http://www.londoncontainerterminal.com)   [www.londondistributionpark.com](http://www.londondistributionpark.com)

**About UPM:** UPM is the world's leading producer of graphic papers and a supplier of a wide product range that includes magazine, newsprint, fine and speciality papers.

**About Sappi:** Sappi is a global company with manufacturing operations on three continents, focused on providing dissolving wood pulp, paper pulp and paper based solutions. With innovation and quality recognised across the industry, from graphic papers to specialty and release papers. Sappi Fine Paper Europe has grown to become Europe's leading producer of coated paper used in high-end print.

**About Kotkamills:** Kotkamills is a forest products company based in Finland. The company specialises in laminating paper, matt coated bulky paper and sawn products. Kotkamills has two production plants in Finland and a subsidiary, L.P. Pacific Films Sdn. Bhd., in Malaysia – all of them ideally located for excellent customer service and logistics.