



Aeronautical Engineers, Inc.

Media Release

For Immediate Release

KENYA AIRWAYS CARGO ORDERS FOUR AEI B737-300SF CONVERSIONS

MIAMI, FL., --October 30, 2012-- Aeronautical Engineers, Inc. (AEI) is pleased to announce that it has been selected by Kenya Airways to provide two firm B737-300SF 10 Pallet Configuration conversions, with options for two additional conversions to be started in 2013. The first two aircraft are high gross weight B737-300's, (MSN 29088 and 29750) built in 1998 and 1999 respectively and will undergo freighter modification at AEI's Authorized Conversion Center, Boeing Shanghai Aircraft Services, located in Shanghai China.

Mr. Robert T. Convey, Vice President of Sales & Marketing, stated that "The award of four 737-300SF conversions by Kenya Airways is further proof that the narrow body freighter fleet on the African continent is continuing to move into more modern and efficient aircraft." He goes on to say that, "AEI's B737-300SF and B737-400SF products are now the leading narrow body conversions in Africa and beyond."



AEI's B737-300 10 Pallet Configuration freighter is equipped with an Ancra Main Deck Cargo Loading System capable of carrying:

- 8ea 88"x125" Full Height AAA Containers/Pallets or
- 8ea 88"x108" Full Height ULD's
- plus one AEP or AEH (size 53" x 88") in Position 1 and one AEP or AEH (size 53" x 88") or AKE, AKN or LD3 (size 60.4"x61.5") or AYY (size 61.5"x88"x56") containers in Position 10



This unique flexibility has been designed by AEI to allow the operator to immediately adapt to multiple ULD configurations at a moment's notice. When combined with proven reliability, the AEI Converted B737-300SF will allow Kenya Airways Cargo to keep their aircraft where they belong "In the air, generating revenue".

About AEI

Formed in 1958, Aeronautical Engineers, Inc. (AEI) is the oldest conversion company in existence today. For more than 50 years AEI has provided advanced engineering solutions to aircraft owners and operators. Today the company is a global leader in passenger to freighter conversions for a wide array of aircraft, helping customers extend the life of the aircraft and increase the value of their asset. AEI has developed over 120 Supplemental Type Certificates (STCs) and 370+ aircraft have been modified with AEI STCs – more than any other conversion provider.

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