

Press Release

Kale Logistics signs MoU with Cargonaut Netherlands B.V, to establish first of its kind Air Cargo digital corridor between India and Netherlands

Kale Logistics Solutions, a trusted IT Logistics partner for Fortune 500 companies worldwide, recently signed a 'Memorandum of Understanding' with Cargonaut, an established cargo community service provider based in the Netherlands, to create a digital air freight corridor between the two countries that will enhance shipment visibility and optimise flow of cargo data.

Mumbai, Feb 22, 2018: In a first of its kind initiative, Mumbai Airport, India and Schiphol Airport, Netherlands along with their partners for Cargo Community systems, Kale Logistics Solutions and Cargonaut have pioneered an initiative towards creating a Digital Air Corridor between India and the Netherlands.



Mr. Amar More (first from left) and Mr. Bart Pouwels (second from right) from Schiphol signing the MoU in the presence of Ms. Vandana Aggarwal, Economic Advisor, Ministry of Civil Aviation (India); Mr. Manoj Singh, Senior Vice President & Head - Cargo, Mumbai International Airport (India) and Mr. Angshumali Rastogi, Director, Ministry of Civil Aviation, (India)(first from right)

Through this unique Trade Facilitation initiative, the collaboratively created digital corridor will facilitate flow of information within the stakeholder chain and optimise cargo visibility across the stakeholder network. Following the signing, both companies will collaboratively develop a shared interface between their respective air cargo community systems. This interface shall be capable of facilitating exchange of cargo status at each individual location, followed by interchange of actual shipment data. At any time, participants of the network will be in full control of their data. This pioneering initiative will help to reduce unnecessary administrative paperwork involved in shipment movement between the two countries, thus strengthening and easing cargo and data movement. This will enable

both the countries to experience ease of shipment data exchange.

Speaking on the occasion **Mr. Amar More, CEO, Kale Logistics Solutions** said, "Kale Logistics has always been at the forefront of driving Trade Facilitation across the Logistics and Supply chain sector. With this signing, we have reaffirmed our interest to contribute in initiatives that are imperative to drive ease of doing business and efficiency across the logistics & supply chain sector. Collaborating with an accomplished partner like Cargonaut, has certainly given us an edge to extend our Trade Facilitation initiatives across Europe. We are very optimistic that this collaboration will set a benchmark for more such initiatives in the future."

Commenting on the joint initiative, **Mr. Nanne Onland, CEO of Cargonaut** said, "The collaboration between Kale Logistics and Cargonaut fits perfectly in our mutual aim to create a Network of Trusted Networks. Together we can establish a 'virtual' platform for our joined customers in India and The Netherlands. Trade Facilitation initiatives like these are the way to the future in which airport communities, together with Governments work closely together to improve, speed-up and simplify the Air Cargo business for all involved."

About Kale Logistics Solutions

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Kale Logistics Solutions is a leading Global IT solution provider focused on the Logistics, Airports and Transportation industry. Its broad solution spectrum ranges from 'Internal Business Automation Systems' to 'Community Solutions' that help various players in the logistics value chain from shipper to consignee to communicate and transact with each other electronically. Kale has been awarded industry accolades for the last seven successive years for the innovative solutions for automation in the Logistics Industry.

Kale's solutions help Freight Forwarders, NVOCC, LCL Consolidators, Shipping Line Agents, Stevedores, Surveyors, Container Freight Stations, Equipment Control Providers, Vessel Charterers, Custom House Agents, 3PL, Warehouse Operators, Transportation Providers, other Logistics Service Users and Airport Cargo Terminal Operators achieve faster growth, standardized processes and operational efficiencies.

Visit us at www.kalelogistics.in

About Cargonaut

Cargonaut has served the Dutch and international airport community for more than 30 years with the exchange of data via the airport digital infrastructure. As a neutral non-for-profit organization, it ensures that shippers, forwarders, airlines, handlers, authorities and software suppliers have got all the information they need to ensure a predictable and smooth transition of goods across the supply chain and ports. In close cooperation with national and international port stakeholders, it co-creates distinctive information-driven processes and business features that ensure competitive edge for port international communities.

Visit us at www.cargonaut.nl

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