

## **Hapag-Lloyd Will Connect with INTTRA eVGM Service as a Digital Channel for Addressing New Container Weight Requirements**

**PARSIPPANY, N.J. and HAMBURG, Germany, June XX, 2016** -- Hapag-Lloyd, one of the world's leading liner shipping companies, and INTTRA, the world's ocean shipping electronic marketplace, are pleased to announce an agreement under which Hapag-Lloyd will connect with the [INTTRA eVGM Service](#) for facilitating compliance with new International Maritime Organization container weight requirements.

Under the IMO's Safety of Life at Sea (SOLAS) Verified Gross Mass (VGM) amendment going into effect on July 1, every shipping container must have a VGM, or certified weight, in order to be loaded onto a ship. Available in two versions – for Carriers and Shippers – the INTTRA eVGM Service provides the operational capabilities for digital submission, receipt, processing and auditing of SOLAS-compliant VGMs.

In December 2015, the companies joined forces when Hapag-Lloyd became a founding member of the INTTRA eVGM Alliance, which has worked to help the industry address the challenges of SOLAS VGM with a digital approach.

"We are pleased to offer INTTRA as one option for our customers using INTTRA for submitting VGMs," says Hans Schäfer, Managing Director Global Markets / Global Sales at Hapag-Lloyd.

"Hapag-Lloyd has shown industry leadership in cultivating readiness for SOLAS VGM, and has a deep understanding of the comprehensive process requirements for efficient compliance," says INTTRA's President and COO Inna Kuznetsova. "So we are pleased that Hapag-Lloyd has chosen to expand our partnership by selecting the INTTRA eVGM Service to address this challenge."

### **About INTTRA**

[INTTRA](#) is the world's ocean shipping electronic marketplace, information and service provider. INTTRA's innovative transaction and information products, combined with the scale of our network, empower our customers to trade with multiple parties and leverage ocean industry information to improve their business. We work with over 50 leading carriers and NVOCCs, over 110,000 freight forwarders and shippers, and more than 100 software alliance partners to streamline and standardize the shipping processes. Over 650,000 container orders are initiated on the INTTRA platform each week, representing 24 percent of global ocean container trade.

### **About Hapag-Lloyd**

With a fleet of 175 modern container ships and a total capacity of 955,000 TEU, Hapag-Lloyd is one of the world's leading container liner shipping companies. The Company has approx. 9,400 employees at 361 sites in 118 countries. Hapag-Lloyd has a container fleet of 1.6 million TEU – including one of the world's largest and state-of-the-art reefer fleets. 122 liner services worldwide ensure fast, reliable connections between all the continents. Hapag-Lloyd is one of the leading operators in the Atlantic, Latin America and Intra Americas trades.