

## Press Release

### **Hyundai Merchant Marine Adopts INTTRA's eVGM Solution to Facilitate Compliance with Container Weight Rule**

**PARSIPPANY, N.J., and SEOUL, South Korea, September 29, 2016** – Hyundai Merchant Marine (HMM) has expanded its longstanding relationship with INTTRA, the world's ocean shipping electronic marketplace, by adopting the INTTRA eVGM Service as a channel to facilitate compliance with the International Maritime Organization's Safety of Life at Sea (SOLAS) Verified Gross Mass (VGM) amendment. Under the new rule, which went into effect on July 1, 2016, every container must have a VGM – or certified weight -- in order to gain clearance to be loaded onto a ship.

“Many of HMM’s customers are already using INTTRA eVGM. By joining the eVGM network, HMM will provide those customers and additional shippers on the network with simplicity and efficiency in submitting VGM information, facilitating even better customer service,” said Jim Whalen, INTTRA’s President, Asia.

“We have been working in partnership with INTTRA for many years and are pleased to announce the broadening of our relationship to include the SOLAS compliance service. A major benefit will be connecting directly with key customers through a variety of channels, including EDI, XML, the web and mobile devices,” said John Kim, Deputy General Manager, Global CS Team, Hyundai Merchant Marine Co., Ltd.

INTTRA’s eVGM Service is available in two versions – for Carriers and Shippers. More information about INTTRA eVGM solutions can be obtained by writing to [solasvgm@inttra.com](mailto:solasvgm@inttra.com).

#### **About HMM**

HMM is an integrated logistics company, operating around 130 state-of-the-art vessels. HMM worldwide global service networks, Diverse logistics facilities, leading IT shipping related systems, a professional highly trained staff, and continual efforts to provide premier transportation services.

Beginning with three VLCCs in 1976, HMM has strengthened its competitiveness to advance new services such as bulk carrier, tramp, container carrier, LNG carrier and special product carrier. As a result, HMM has a stable business structure that can withstand sector fluctuations by operating diversified businesses. HMM has formed a global business network with four international headquarters, 27 subsidiaries, 76 branches, five overseas offices and 10 liaison offices. It is highly regarded as one of the world’s top integrated-logistics companies with its targeted market prospects, efficient

organization, top personnel, and advanced internet systems. HMM transports nationally strategic materials such as crude oil, iron ore/coal and diverse special products as well as import/export. Earnings are eight trillion Korean won per year, clearly playing a major role in Korea as a vital economic artery. HMM invests to continuously expand vessel fleet, acquires container terminals in the worldwide primary location and inland logistics facilities, and develops premiere customer oriented IT system. As a result of these endeavors, HMM will become a world top integrated logistics company giving “Hope to shareholders, satisfaction to customers and pride to employees”.

**About [INTTRA](#)**

INTTRA is the largest neutral electronic transaction software platform and information provider at the center of the ocean shipping industry. INTTRA's innovative products, combined with the scale of our network, empower our customers to trade with multiple parties and leverage ocean industry information to improve their business. Connecting over 225,000 shipping professionals with more than 50 leading Carriers and 110 software alliance partners, INTTRA streamlines the ocean trade process. Over 700,000 container orders are initiated on the INTTRA platform each week, representing approximately 25 percent of global ocean container trade.

**Media Contacts:**

Barbara Yeninas  
BSY Associates  
T. 973.650.0105  
Barbara@bsya.com

Bruce Corwin  
INTTRA  
T. 484 553 3951  
bruce.corwin@intrtra.com