



Press Release

Air Cargo Industry Witnesses one of the Largest Systems Switch-over

- Lufthansa Cargo takes a big leap forward in its IT legacy migration project -

Frankfurt, 30 June 2015: The Air cargo industry witnessed a defining moment when Lufthansa Cargo went live with IBS' iCargo IT solution at 120 stations in its network, including the three hubs – Vienna, Munich and Frankfurt. Frankfurt is not only Lufthansa Cargo's main hub for its global operations, but also one of Europe's busiest cargo gateways. This massive transformation was achieved through a seamless system cutover, with Lufthansa Cargo Frankfurt operations in full swing and without major business disruptions. The system switch-over has been keenly followed by industry stakeholders. With this migration, Lufthansa Cargo is well on its way to modernize its core IT system in use for multiple decades.

The successful migration of Lufthansa Cargo's largest hub to new generation technology is set to send a strong signal to the airline industry, traditionally wary of making the switch-over, that migration to new gen technology solutions can be achieved successfully. The iCargo system will be operated by around 4,500 Lufthansa Cargo users across the world and will support the global cargo operations of Lufthansa Cargo to over 300 destinations spread across 100 countries. The IT modernization project - a key component of the Lufthansa Cargo 2020 strategy - replaces several key business IT systems with a single platform integrating all the participants of the transport chain. This will provide intelligent support of core processes and seamless information flow ensuring business agility and serve as a catalyst for future innovations. The new platform will enable Lufthansa Cargo to push the envelope on industry initiatives such as e-Freight adoption and digitization of the business.

IBS' iCargo solution was selected by Lufthansa Cargo, one of the largest cargo carriers in the world, to manage the airlines entire cargo movement worldwide. The airline had assessed over 400 solution providers after an intense selection process that lasted over 18 months before selecting IBS as the partner for their IT modernization project.

"IBS has had the best offering in the industry and our decision to jointly execute the project has verified to be the very best. The commitment of the IBS team is as extraordinary as the seamless collaboration with the offshore team, both being paramount for the overall project success. iCargo has proven to be the right product regardless of station or hub size and delivered countless value



driving functionalities. Our Lufthansa Cargo 2020 strategy has further materialized. The modernized IT platform from now onwards acts a lever - enabling us to efficiently introduce innovation and continuously the best products for our customers” explained Dr. Karl-Rudolf Rupprecht, Member of the Executive Board of Lufthansa Cargo.

“This is indeed a defining moment for IBS, proving beyond doubt that iCargo is the No.1 air cargo management solution in the world. The successful cutover is a testimony to IBS’ capability, professionalism and commitment to support the requirements of global organizations such as Lufthansa Cargo, renowned for its disciplined business practices. In fact, I have been privy to several instances where senior functionaries described the switch-over as one of the ‘Best system replacement projects ever in the history of Lufthansa Group.’ iCargo will, I am sure, add significant business value to Lufthansa Cargo to achieve increased operational efficiencies and growth. ” said VK Mathews, Executive Chairman, The IBS Group.

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