



FORTH PORTS LIMITED



PRESS RELEASE

Tilbury's London Paper Terminal signs deal with Hemisphere Freight

Tilbury continues to make connections with Spain

The Port of Tilbury's London Paper Terminal announces a new deal with Hemisphere Freight to handle over 20,000 tonnes of directories from Spain.

Following the relocation of European shipping line, OPDR to Tilbury (announced in December), a number of Tilbury's key clients have explored the benefits of a portcentric operation by reducing road miles and using existing warehousing within the Port. Independent NVOCC, Hemisphere Freight have been amongst the first to switch operations to Tilbury from Felixstowe.

Hemisphere control the business of a major importer of directories from Spain and quickly spotted the opportunity to relocate over 20k tonnes of palletised paper. OPDR containers from Bilbao are now devanned at the newly created London Paper Terminal immediately adjacent to the container facility, London Container Terminal (LCT). As a result, shunts and handling have been minimised and the operation has been very successful with all parties working together to ensure a smooth and highly efficient supply chain.

Andy Davis, General Manager of Hemisphere said: *"This is the first time I have worked with the Port of Tilbury and I have been very impressed with the commitment of the entire team to ensure the relocation has been so easy. The cooperation and standard of service has been first class."*

Perry Glading, COO of Forth Ports also commented: *"We are delighted to welcome Hemisphere Freight to LPT. This is a clear example of Tilbury's strength – working with our partners like Hemisphere Freight and their customers to deliver a portcentric solution"*

which is both cost effective and seamless. The Paper Terminal is one of many existing, dedicated facilities in Tilbury which provides specialist handling expertise to container lines wishing provide added value services to their customers.”

The Port of Tilbury, one the UK's largest ports, handling over 3 million tonnes of forest products, announced the launch of London Paper Terminal (LPT) with industry giants UPM and Zappi in March. The 36-acre terminal which is located within the port estate, includes 700,000 square feet of covered storage and is a centre of excellence for paper and packaging handling and is strategically located offering rapid, easy access to the UK's largest concentration of consumers.

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Further information/images:

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About Forth Ports and The Port of Tilbury

The Port of Tilbury is a significant part of the Forth Ports Group and also London's major port providing fast, modern distribution services for the benefit of the South East of England. In January 2012, Forth Ports, acquired 100% ownership of Tilbury Container Services Limited (operator of Tilbury Container Terminal) now known as London Container Terminal.

Tilbury's strategic position on the Thames provides a major geographical advantage for transport to and out of London and the South-East making its location the natural point for distribution. Serving the UK's market for forest products, general cargo, vehicles, grain and other bulks, the port offers customers excellent transport links to and from the capital and across the South East. International supply chain expertise is the Port of Tilbury's undoubted strength and makes the port a leader in portcentric logistics, providing solutions and helping to deliver significant savings.

The Port is a significant distribution centre, covering over 850 acres and is well positioned to access the M25 orbital motorway and the rest of the UK's national motorway network. In addition, there are direct rail connections within the Port, with access to the whole of the UK.

The Port offers:

- 34 operational Berths
- Over 16 independent working terminals
- Over 7.5 kilometres of quay
- Over 500,000 square metres of warehouse space
- Over 7 kms of road within port estate with excellent transport access
- London's only Cruise Ship Terminal.

London Distribution Park (LDP), a joint venture between Forth Ports and Roxhill Developments, received outline planning permission in 2012 and will bring more than 940,000 sq. ft. of new high-quality distribution facilities. These will include high quality warehousing from 50,000 sq.ft. upwards and 17 acres of haulage facilities complementing the Port of Tilbury's exclusive multimodal connectivity, including rail, port and barge services. The development is expected to bring up to 1100 jobs and is part of the Essex Port's growth plan.

London Paper Terminal (LPT) offers major customers storage and distribution facilities and serves all the main trade routes for paper including Europe, Scandinavia, Russia and Baltic States, North America and South America. The terminal is fully prepared for handling the full range of paper-based products including newsprint, magazine and packing materials to palletised fine papers and pulp cargoes. The launch of LPT in March comes on the back of a multimillion pound investment in the terminal by Forth ports, the owners of The Port of Tilbury. The company has invested over £3.5m in the latest state of the art equipment including intelligent clamps for safe handling of paper rolls as well as leftec and reach-stacker equipment. Further investment has been made in IT systems to ensure the terminal has the latest paper handling technology.

The Port is now recognised as Britain's Greenest Port and has recently been nominated for a number of awards for the outstanding environmental initiatives which have been delivered over the past few years.

Forth Ports operates seven further ports in Scotland - Dundee on the River Tay and six ports on the Firth of Forth - Leith, Grangemouth, Kirkcaldy, Methil, Burntisland and Rosyth. The Group also has significant property interests as well as a renewable energy division which is looking to gain planning approval for onshore wind installations and biomass facilities at a number of its ports in Scotland.

www.forthports.co.uk

www.londoncontainerterminal.com

www.londondistributionpark.com