

**Hacis announces extended scope of partnership with DB Schenker**

(30 July 2012, Hong Kong:) Hacis (Hong Kong Air Cargo Industry Services Limited) – the road feeder and added-value logistics services arm of Hactl - has signed an agreement with the Hong Kong division of DB Schenker, extending the scope of the relationship between the two companies.

The new contract will see Hacis providing DB Schenker with its Airport Direct Export Services, for the company's considerable export airfreight traffic from China and Hong Kong. The Airport Direct Export Handling Centre at Hong Kong International Airport (HKIA) will now handle around one third of all DB Schenker's Hong Kong air cargo volumes. The contract signing ceremony was held at SuperTerminal 1 in Hong Kong.

Hacis is a subsidiary of Hong Kong's major air cargo handler, Hactl, but operates autonomously from its parent, providing neutral services to all carriers and freight forwarders, whether or not they are a client of Hactl.

Says Soren Poulsen, Managing Director - Hong Kong & South China, DB Schenker: "Hong Kong is a primary gateway for DB Schenker's business in Southern China. Hacis' strategic location within HKIA's cargo area, its proximity to the airline cargo handling facilities and the comprehensive range of services it provides under one roof, will introduce enhanced speed and efficiency to our export operations and benefit of our customers. We look forward to expanding our partnership with Hacis in the future."

Adds Kenneth Bell, Managing Director of Hacis: "Hacis offers a one-stop-shop for forwarders and logistics companies, providing them with all the resources and convenience of their own base at the airport. Hacis' Airport Direct Export Handling Centre offers the best facilities for cargo handling processes in one location, ensuring that our customers' shipments are handled safely at the very high service standards required. We are delighted that DB Schenker's experiences with Hacis have led them to formalise and extend their relationship with us through this contract, to the benefit of both companies."

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In addition to handling, warehousing and added-value logistics services at HKIA, Hacis also provides local collection and deliveries throughout Hong Kong and the New Territories, plus express road feeder services to and from six IATA-designated Inland Cargo Depots throughout China's most important industrial region - the Pearl River Delta and the neighbouring Fujian Province.

- Ends -

**Download pictures from: [http://www.pilotmarketing.co.uk/downloads/hacis/Hacis\\_DB5.zip](http://www.pilotmarketing.co.uk/downloads/hacis/Hacis_DB5.zip)**

*Caption:*

*Soren Poulsen, Managing Director - Hong Kong & South China, DB Schenker (left)  
Mark Whitehead, Chairman of Hacis / Managing Director of Hactl (right)*

*Caption:*

*The management teams of Hacis and DB Schenker after the contract signing ceremony.*

*Hassan Wong, General Manager - Airfreight Export Hong Kong & South China, DB Schenker (fourth from left)*

*Thomas Lau, Director - Airfreight Hong Kong & South China, DB Schenker (fifth from left)*

*Soren Poulsen, Managing Director - Hong Kong & South China, DB Schenker (sixth from left)*

*Mark Whitehead, Chairman of Hacis / Managing Director of Hactl (seventh from left)*

*Kenneth Bell, Managing Director of Hacis (eighth from left)*

*Jimmy Chan, Advisor of Hacis (ninth from left)*

## **About Hacis:**

Hacis is a wholly-owned subsidiary of Hong Kong Air Cargo Terminals Limited (Hactl), and is one of the leading logistics support service

providers in Hong Kong. Founded in 1984, Hacid is dedicated to serving freight forwarding and airline customers with innovative logistics support solutions that add value to their businesses, complementing the air cargo terminal services provided by Hactl.

Hacid's major services include SuperLink China Direct intermodal service which provides customs-bonded consolidated trucking between Hong Kong and Southern China, and Airport Direct Service which comprises on-airport cargo handling services and local delivery, as well as a range of information services that facilitate cargo data connectivity along the logistics chain. Hacid operates

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six Inland Cargo Depots located in Southern China that serve as cargo distribution and collection centres for air cargo destined for / arriving from Hong Kong International Airport.

Please visit our website at [www.hacid.com](http://www.hacid.com) to learn more about Hacid's integrated logistics support services.

## **About DB Schenker**

With a network of 95,000 people in about 2,000 offices and 130 locations around the world, DB Schenker is one of the world's leading providers of integrated logistics services, offering land, air, and ocean freight concepts as well as logistics services for trade fairs, relocations, projects, and large international sports events that keep our customers' businesses moving ahead in this fast-changing world.

DB Schenker opened its Hong Kong office in 1966 and entered Mainland China as one of the first major international forwarders in the late 1970s. Today, we have offices and logistics facilities in over 60 key

cities throughout China with more than 4,900 people working on advanced logistics solutions.

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