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## **IJS GLOBAL SIGNS TEAMING AGREEMENT WITH DAEDALUS AVIATION GROUP**

IJS Global has signed a Teaming Agreement with Daedalus Aviation Group, the Dutch headquartered, specialist one-stop-shop support provider for military aviation customers worldwide. Under the terms of the agreement IJS Global becomes global logistics provider for delivering fully integrated solutions to Daedalus' customers around the world.

D.A.G. has teaming agreements with a number of other partners across its business portfolio but this is the first time it is entered into one with a logistics service provider. IJS Global will be responsible for providing a wide range of services from supporting Daedalus' spare parts and component repair services through to assistance in the delivery of much larger projects and modification kits to customers.

D.A.G. currently operates from five key locations – Netherlands, USA, UAE, Chile and South Africa to enable it to service customers worldwide and provides a full spectrum of activities within the Maintenance, Repair and Overhaul (MRO) business under one umbrella and through one focal point. The big advantage for the customer is that Daedalus can handle their business with just one point of contact to make sure that all processes are seamlessly integrated in order to create the most efficient and effective solution.

"We've known IJS Global for some time through working with them on the "One Logistics" project and through that close liaison we realized that they had a suite of administrative processes which could encompass all our requirements in respect of both Customs and ITARs\* and that meant they were the ideal choice to become our worldwide logistics provider," says Marc van Lokven, Director of Marketing and Business Development at Daedalus Aviation Group.

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Adds IJS Global Chief Commercial Officer, Rene de Koning: "Daedalus Aviation Group has recognized that our business proposition can help take them to a whole new level which will assist in attracting new business. Our aim is to deliver the ultimate specialist logistics support package for their military aviation business worldwide and we look forward to building a long and mutually beneficial relationship".

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## About IJS Global

Headquartered in Amsterdam, The Netherlands, IJS Global was formed in 2004 by Brynwood Partners V LP with a single vision in mind – to provide customers with a new choice by combining a premier global logistics service with a focus on service excellence and personalised solutions for all its customers.

It aims to have a global office network in all the key locations from which its customers operate, to staff those offices with the most knowledgeable professionals in the industry and at the same time instill in its team a service culture which emphasises personalised attention. They are equipped with superior technology through a unique global operating system called iGain Visibility in order to provide the best service in the industry.

Today IJS Global continues its successful journey and operates a worldwide logistics network in 77 countries across fully owned offices and exclusive agent partnerships. Its mission is to deliver worldwide, world-class services, meeting and exceeding its customers' defined needs, in global forwarding and logistics.

## About Daedalus Aviation Group

Daedalus Aviation Group, certified by the Intelligence Industrial Branch of the Dutch Ministry of Defense and ISO 9001:2008 plus AQAP 2120 qualified, offers a unique "one-stop shop" concept to support military aviation customers worldwide from within various global office locations. In close cooperation with its partners Daedalus offers fully integrated, turn-key solutions based on its own competences and if needed in combination with the specific competences of its carefully selected partners.

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This way the full scope of all required support activities for any Air Force are covered under one umbrella, through one focal point. The main advantage for the customer is that they will receive a fully functional, integrated, most efficient and cost-effective solution, rather than having to assemble all separately procured elements themselves. Our aim is to achieve highest customer satisfaction by doing more for less, while keeping or quality standards at the highest level.

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**\* = NOTE TO EDITORS:** ITAR is the US International Traffic in Arms Regulations (ITAR) - a set of United States government regulations to control the export and import of defense-related articles and services.

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