



## **Cargolux accelerates its eCargo ambitions with CHAMP**

**CHAMP Cargosystems has attracted Cargolux as customer for its Traxon cargoHUB and cargoWEB+ applications. These IT solutions enable Cargolux to further improve its e-services and contribute to the reduction of communication costs.**

*Luxembourg, September 2012* — Cargolux International Airlines S.A., one of the leading global all-cargo carriers, takes pride in using state-of-the-art technology and driving forward industry initiatives such as e-freight. The airline increasingly relies on fast paperless communication with customers and service providers.

Aiming to increase connectivity, efficiency, and customer satisfaction whilst reducing cost, Cargolux has chosen Traxon cargoHUB for its electronic messaging. This includes the electronic exchange of FWB (Master Air Waybill Data), FHL (House Air Waybill Consolidation List), and FSU (Freight Status Update) messages worldwide. The integrated host-to-host solution supports numerous transmission protocols and is compatible with all common message formats.

The agreement with CHAMP Cargosystems gives Cargolux access to the global CHAMP network. It enables the Luxembourg all-cargo carrier to do business with all logistics services providers and partners in the air cargo industry on a single uniform platform using stable host-to-host messaging services. In addition, Cargolux has the option to use several other CHAMP Cargosystems products via Traxon cargoHUB.

As the company is keen to serve small, medium-sized, and large customers equally well, it has recently enhanced its internet and self-service capabilities with the help of Traxon cargoWEB+. This application, branded for Cargolux, is aimed at forwarders that are not yet EDI capable, but need to send FWB and FHL messages.

Franco Nanna, Head of Management Network Support at Cargolux, says: “On one hand, the Traxon cargoHUB service is providing us with reliable connectivity and seamless data transmission. The proactive information we are getting from CHAMP for unnecessary EDI exchange is helping us to achieve further cost savings. On the other hand, Traxon cargoWEB+ is highly appreciated by our customer user community, because it is intuitive and boosting productivity. The art of electronic communication emphasizes the existence of a transparent dialogue.”

### **State-of-the-art self-service facilities**

Using Traxon cargoWEB+, Cargolux’s customers may look up flight schedules, check allotment capacity, capture and transmit AWB and HAWB data and create single or multiple bookings for free sale or allotment capacity, all at once and without any third-party help. Other features include booking history reporting and shipper/consignee

capture. The application is compliant with IATA standards and recommended practices. It increases user efficiency and data quality as it coaches the user while entering data. It is user-friendly with a paper AWB look and feel. It reduces transaction costs as well as simplifies and speeds up goods acceptance and customs pre-clearance.

“Traxon cargoHUB and cargoWEB+ are part of the comprehensive portfolio offered by CHAMP Cargosystems, enabling Cargolux to further standardize their processes, simplify business procedures and achieve a higher efficiency at lower costs. These new services are the vital foundations in the drive towards paperless freight. Traxon cargoWEB+ gives Cargolux a totally self-service booking interface whilst reducing its communication costs“, says Christian Cavez, Director Enterprise Services, at CHAMP Cargosystems.

“CHAMP has a proven track record of innovative product development, execution and implementation that instils confidence in our customers. Our strength is our customer orientation. Our solutions offer additional functionalities not available elsewhere. Winning Cargolux as a customer for Traxon cargoHUB and Traxon cargoWEB+ demonstrates the value addition given to the client by offering an integrated product portfolio that includes all parts of the process as well as different communication options.” adds James Fernandez, Vice President Global Commercial Operation at CHAMP Cargosystems.

#### **Company Portrait:**

**CHAMP Cargosystems** provides the most comprehensive range of integrated IT solutions and distribution services for all players in the air cargo transport chain. CHAMP is a byword for business-critical content and best of class, reliable connectivity between air cargo carriers, GSAs, GHAs, and forwarders worldwide. The portfolio spans cargo management systems, the largest cargo community integration platform with message distribution services, and an extensive selection of innovative eCargo solutions. These include applications to meet customs & security requirements, quality optimization, as well as e-freight and mobility needs. The products are marketed under the Cargospot and Traxon brands.

The CHAMP group provides value-adding services to over 200 airlines and GSAs worldwide and links these with more than 3000 forwarders with over 9000 offices. CHAMP is an IATA Strategic Partner, Cargo 2000 Associate, Business Objects Gold Partner and AACO partner.

Headquartered in Luxembourg, CHAMP has offices in London, Zurich, Atlanta, Manila and Frankfurt/Main.

For further information see: [www.champ.aero](http://www.champ.aero)

**Cargolux International Airlines S.A.**, based in Luxembourg, is Europe's largest all-cargo airline and launch customer for the new generation Boeing 747-8 freighter. The company currently operates a modern fleet of 11 Boeing 747-400 freighters and 5 Boeing 747-8 freighters. The Cargolux worldwide network covers 90 destinations, 60 of which are served on scheduled all-cargo flights. The company has more than 85 offices in over 50 countries, and also offers an extensive global trucking network to more than 250 destinations as well as charter and aircraft maintenance services. Cargolux employs over 1,500 staff worldwide. For further information see: [www.cargolux.com](http://www.cargolux.com)

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