



## **CHAMP accelerates eCargo through portfolio integration**

**CHAMP Cargosystems has integrated its product portfolio to further accelerate eCargo innovation and adoption. CHAMP now offers the most comprehensive range of integrated IT solutions and distribution services for the global air cargo industry from one source.**

*Luxembourg, June 2012*— CHAMP Cargosystems has broadened its product portfolio, target market, and appeal following the take-over of TRAXON Europe in November 2011. A first visible sign of the successful integration was the renaming of Global Logistics System Europe Company for Cargo Information Services GmbH, known as TRAXON Europe, at the beginning of the year. The company is now called CHAMP Cargosystems GmbH.

In addition to the best-of-class Cargo Management Systems branded Cargospot, CHAMP Cargosystems now offers the largest cargo Community Integration Platform, branded Traxon. This provides interconnectivity between some 3,000 forwarders with over 9,000 offices and over 200 airlines and GSAs worldwide. Furthermore the company markets a comprehensive eCargo Suite, also branded Traxon, with solutions for Customs and Security, Quality, Paper-Free, Portals and Mobility. CHAMP Cargosystems will, of course, remain the corporate brand as umbrella for all activities.

Today CHAMP offers the most comprehensive range of integrated IT solutions and distribution services for all players in the global air cargo industry from one source. The combined content and connectivity position the company as a clear market leader. Economies of scale and greater resources mean that product innovations can be developed and brought to market faster than before. Embracing the forwarder community CHAMP is truly an end-to-end service provider for the air cargo community. The facilitation of seamless electronic data exchange along the transport chain and compliance with regulatory requirements serve as a powerful foundation for clients to raise productivity and performance and reduce complexities.

“CHAMP has a proven track record of execution and implementation that instills confidence in our customers. Its strength is its customer orientation. We are convinced that retaining the two well-known brands, which we have only slightly restyled, will strengthen customer loyalty. Our strategy will win new business and set the foundation for sustainable competitive advantage over the long term. The extended product portfolio will allow us to grow further despite the current difficult economic climate for the air cargo industry,” says James Fernandez, Vice President Global Commercial Operations.

**Picture:**

[James Fernandez, Vice President Global Commercial Operations. CHAMP Cargosystems](#)

Source: CHAMP

## Company Portrait:



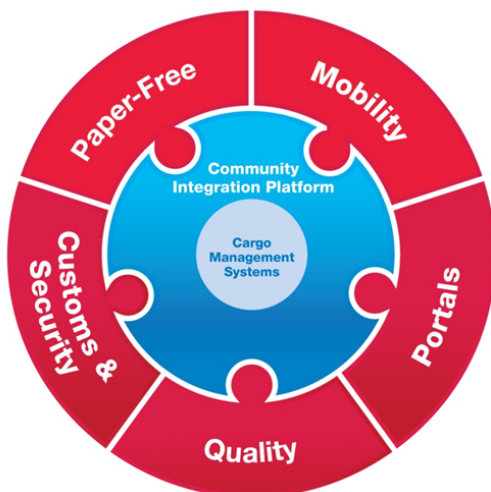
CHAMP Cargosystems provides the most comprehensive range of integrated IT solutions and distribution services for all players in the air cargo transport chain. CHAMP is a byword for business-critical content and best of class, reliable connectivity between air cargo carriers, GSAs, GHAs, and forwarders worldwide. The portfolio spans cargo management systems, the largest cargo community integration platform with message distribution services, and an extensive selection of innovative eCargo solutions. These include applications to meet customs & security requirements, quality optimization, as well as e-freight and mobility needs. The products are marketed under the Cargospot and Traxon brands.

The CHAMP group provides value-adding services to over 200 airlines and GSAs worldwide and links these with more than 3000 forwarders with over 9000 offices. CHAMP is an IATA Strategic Partner, Cargo 2000 Associate, Business Objects Gold Partner and AACO partner.

Headquartered in Luxembourg, CHAMP has offices in London, Zurich, Atlanta, Manila and Frankfurt/Main.

For further information see: [www.champ.aero](http://www.champ.aero)

## CHAMP Cargosystems Portfolio



- Corporate Brand = CHAMP Cargosystems
- Cargo Management Systems = Cargospot
- Community Integration Platform = Traxon
- eCargo Suite (Customs & Security, Quality, Portals, Paper-Free, Mobility) = Traxon



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