

News Release



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FlyUs opens new branch office in Budapest, Hungary

Dutch-headquartered GSSA company FlyUs has opened a new branch office in the Hungarian capital, Budapest to cater for increasing demand for its services from exporters in that country.

Says Managing Director, Carlo de Haas: "Hungary is really shaping up to be one of the future export hotspots of Eastern Europe and our strategy is to have presence in key locations where international trade is a growing and sustainable component of business. Hungary is really looking outwards at a number of markets and we as a company have been offered various opportunities with airlines to start there, which is exactly what we decided to do".

From the beginning of the month FlyUs is the cargo GSSA for Air Asia, Air Transat, Copa Airlines, Global Aviation, Europe Airpost and Jet2.

"The other reason for our involvement in Hungary", adds de Haas, "is that it is a strong producer of commodities which are either urgent or very urgent and therefore need to be transported by air such as pharma, automotive and high tech. Many of these goods are for destinations of high demand, where capacity is often tight or restricted which means having the right partner is essential in order to achieve delivery".

The key positions in FlyUs Hungary are filled by two experienced cargo professionals. General Manager, Zsolt Szabó has worked in airfreight for 22 years including spells with leading freight forwarders as well as Customs, customer service, sales and most recently in general manager and managing director roles. While Customer Service Manager, Mónika Perényi has worked in customer service for more than 11 years and has five years experience as a cargo sales and reservations assistant with Austrian Airlines Cargo.

The new FlyUs office is right in the heart of the cargo area at Budapest's Liszt Ferenc International airport and is located at:

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About FlyUs

FlyUs BV was founded in 2004 by experienced former airline cargo executives, who identified the need for high-calibre cargo management services, designed for those airlines who prefer to outsource their cargo functions.

We believe neutrality is vital in airline representation: so our company is privately-owned, with no financial or commercial link to any forwarding group. That means your customers will never see your GSSA as a threat.

As no airline is the same, we provide a tailor-made service that matches each client carrier's specific needs and expectations. We provide a friendly and efficient interface with your forwarder market, designed to enhance your reputation and generate customer loyalty.

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