



PRESS RELEASE

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For Immediate Release

Air Logistics Sdn Bhd opens in Brunei

Air Logistics Sdn Bhd officially opened its office in Brunei Darussalam in the presence of dignitaries, freight forwarders and corporate clients with a ribbon cutting event today.

In May 2013 Air Logistics Networks, a subsidiary of Air Logistics Group and BIACC Sdn Bhd, came together forming Air Logistics Sdn Bhd. The newly formed company has secured the long term contract of the management of Royal Brunei Airlines' (RB) entire worldwide air cargo business and responsibility for all ground handling activities at all destinations on the RB network, marking a ground breaking partnership in the air cargo industry.

This partnership combines a comprehensive GSSA worldwide network, a highly experienced team with a wealth of local knowledge and state of the art ground handling facilities and IT yield management systems.

Air Logistics Sdn Bhd is based in Madang, Brunei Darussalam and was successfully launched on 1st August 2013. The sales and operation are being managed on a local level by Mr Francois Pariseau, Director of International Cargo Management. Mr Pariseau has a vast knowledge of the airline and air cargo industry with over 12 years' experience previously working for Air Canada, Caribbean Airlines and Gulf Air.

"We are just over a month into this ground breaking project and we have already seen a very positive reaction from the market," says Mr Pariseau, "Royal Brunei Airlines is a South East Asian Pioneer in its industry, being the first airline in the region to receive the B787-800 Dreamliner and leading the way with many other projects. We are

excited to contribute to the success of our clients by ensuring we deliver value added services”, concludes Pariseau.

“In the long term we see BWN becoming an important cargo HUB in South East Asia,” continued Mr Pariseau “with expected growth in cargo of 20% in the first year. This landmark partnership will boost the air cargo industry in Brunei Darussalam turning the aspiration of the Sultanate to be a centre of excellence for air freight into reality.”

“The positive results we are seeing early on in our operation is not only a great reflection of the significant investment our joint shareholders have made, but also of the hard work and dedication of all our employees and partners involved worldwide. This ground breaking concept is creating a great deal of interest in the in the cargo market,” adds Mr Stephen Dawkins, founder and Chief Operating Officer, Air Logistics Group. “Air Logistics Group is again pushing the barriers. With its worldwide network, expertise and technology it provides unique cargo services and real contribution to “boutique airlines” such as RB,” he concludes.

Air Logistics Sdn Bhd celebrates with an official ‘ribbon cutting’ launch event on 24th September with members of the Board, dignitaries, senior management, employees and key customers in attendance.

The Air Logistics Group network now totals 71 offices across 43 countries.

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Photo attached:

The Air Logistics Sdn Bhd team

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