

## FOR IMMEDIATE RELEASE

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## Port of Los Angeles renews Chilean fruit terminal lease with SSA Pacific

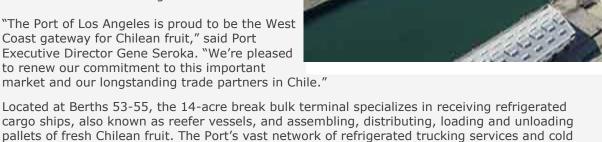
SAN PEDRO, Calif. - June 19, 2017 - The Port of Los Angeles has approved a five-year lease extension for SSA Pacific, Inc. to continue operating the marine terminal that is the West Coast's home to imported Chilean fruit.

For more than 25 years, Chilean growers have relied on the dedicated terminal to deliver their fresh produce - primarily grapes, stone fruit such as peaches, nectarines and plums, and avocados - to North America's consumer markets west of the Rockies stretching from Southern California to Vancouver and reaching into West Texas.

"The Port of Los Angeles is proud to be the West Coast gateway for Chilean fruit," said Port Executive Director Gene Seroka. "We're pleased to renew our commitment to this important

distribution centers.

market and our longstanding trade partners in Chile."



The season for importing Chilean fresh fruit extends from December to April. During the last season, the Port handled more than 82,000 metric tons of Chilean fresh fruit, which represents nearly one-fifth of all fruits and vegetables imported through Los Angeles. The only other U.S. port of call for reefer vessels carrying imported Chilean fresh fruit is the Port of Philadelphia, which serves East Coast markets.

storage facilities safeguard the perishable commodities in transit to grocers, produce markets and

Traveling directly from the Port of Valparaiso, reefer vessels provide optimal cooling and air circulation conditions and speed fresh Chilean fruit to the Port of Los Angeles in 12 days. Container ships deliver Chilean fruit to more U.S. ports, but the journey takes 20 to 23 days due to stops at other South and Central American ports along the way.

SSA Pacific has operated the Los Angeles terminal since 1988, handling fruit and other agricultural products. The terminal has handled imported Chilean fruit exclusively for more than a decade.

"SSA Marine is pleased to continue the partnership with the Port of Los Angeles and provide a long term home for the importation of high quality Chilean fruit," said William Fitz, Regional Vice President of SSA Marine.

The renewal extends SSA's lease with the Port through Oct. 31, 2022. The Los Angeles City Council is expected to finalize the agreement in the coming months.

Fruits and nuts are Chile's No. 1 export to the U.S. The U.S. is Chile's second largest trade partner, with total goods and services exchanged between the two nations valued at \$29.8 billion.

The Port of Los Angeles is America's premier port and has a strong commitment to developing innovatively strategic and sustainable operations that benefit Southern California's economy and quality of life. North America's leading seaport by container volume and cargo value, the Port of Los Angeles facilitated \$272 billion in trade during 2016. San Pedro Bay port complex operations and commerce facilitate one in nine jobs in the five-county Southern California region.