



Press Release

New customer and an agreement renewed: **Jettainer manages ULDs for Thomas Cook Group Airlines**

Frankfurt / Munich, 5 May 2015

Jettainer, the leading international service partner for outsourced ULD management, is taking over the management and servicing of all the air-freight containers for the Thomas Cook Group Airlines. One of the new ultra-light containers was symbolically handed over at the signing ceremony on 5 May 2015 at the “transport logistic” / Air Cargo Europe exhibition in Munich. They will be used on board the airlines in future.

Jettainer has already been working for Condor since 2006. As part of the extension of the cooperation arrangement, a joint agreement has now been signed to cover Thomas Cook Airlines UK and Thomas Cook Airlines Scandinavia. While the existing ULD management arrangement will be continued with Condor without a break, operations with the other airlines will start in the autumn of this year. This means that all the units in the group will be managed by just one ULD management company in future.

Overall, Jettainer will make available and manage about 1,800 ULDs for Thomas Cook Group Airlines. The extremely light AKE and DQF containers provide a significant reduction in flying weight, as they weigh only 58 and 99 kilograms respectively; this reduces fuel consumption, costs and emissions. The first new lightweight units have been in operation for Condor since the spring of this year and they are gradually replacing the older items.

“The signing of the agreement is very positive for us in two ways. We are not only renewing our cooperation arrangement with our customer Condor, but are also gaining further market share by extending our activities to the Thomas Cook Group Airlines. This is enabling us to continue pursuing our growth course,” says Carsten Hernig, Managing Director of Jettainer.

“We’ve found a partner in Jettainer, which can supply us with innovative and modern ULDs and therefore enable our planes to fly with less weight,” says Christian Schmitt, Director of Ground Operations at Thomas Cook Group Airlines. “This not only pays off in financial terms, but also matches our efforts to provide environmentally-friendly air traffic operations in an ideal manner,” says Arne Kirchhoff, Director of Ground Handling Procurement at Thomas Cook Group Airlines.

Jettainer

Jettainer GmbH is a wholly owned subsidiary of Lufthansa Cargo AG. The company manages a fleet of more than 85,000 ULDs for 16 airlines at this time. Jettainer currently operates at more than 450 airports around the world. The company has its headquarters in Raunheim near Frankfurt Airport, but also has offices at its customers’ international hubs in Abu Dhabi, Dallas/Fort Worth, Dusseldorf, Philadelphia, Rome, Vienna and Zurich and it has an operations base in Mumbai. It has also had its own company in the USA, Jettainer Americas Inc., since 2014; it

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has its headquarters in Delaware and branches in Dallas, Chicago, Miami, New York and Los Angeles. Jettainer covers the complete value chain of ULD management – ranging from purchasing ULDs to managing and repairing them and even making available customised IT solutions and financing concepts. Jettainer rounds off its services package with JettLease, a leasing product for ULD emergencies.

Thomas Cook Group Airlines

Thomas Cook Group Airlines consists of four holiday airlines within the Thomas Cook Group: Thomas Cook Airlines UK, Thomas Cook Airlines Belgium, Thomas Cook Airlines Scandinavia and Condor. These four airlines together transport 16.9 million passengers to the most attractive holiday destinations around the world every year and generate a turnover amounting to £2.8 billion annually. The fleet at the Thomas Cook Group Airlines consists of 90 aircraft and is currently being completely updated. 25 brand-new Airbus A321 aircraft will be added to the fleet by the middle of 2016. The other planes will be equipped with a new cabin.

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