

Whitney Zastrow
American Airlines Cargo
Fort Worth, Texas, USA
+1 817 967 3530
whitney.zastrow@aa.com

Cathy Howe
For American Airlines Cargo
London
+44 208 941 5381
ch@pilotmarketing.co.uk



FOR RELEASE June 11, 2015

AMERICAN AIRLINES CARGO REINFORCES PRESENCE IN EASTERN EUROPE

FORT WORTH, Texas – American Airlines Cargo has further extended its reach in eastern Europe with the appointment of FlyUs as its GSA in both Hungary and Poland. Effective June 1, FlyUs took on responsibility for the airline’s cargo sales in each country.

Both countries are currently off-line destinations in the American Airlines network with cargo being trucked from both Budapest and Warsaw to London, Frankfurt, Munich or Paris for direct entry into the system.

All eight American Airlines gateways in the USA, as well as onward destinations in Mexico, Central America and South America have appeal for customers in Hungary, according to FlyUs Country Manager, Zsolt Szabó. “A wide range of commodities including electronics, pharmaceuticals, automotive and healthcare equipment are already featuring in the kind of shipments for which we are receiving bookings. We have potential business from across the whole of Hungary and are expecting demand for service to the new pharmaceutical facility in Philadelphia too, as there are several pharmaceutical factories here exporting goods all over the USA and onwards to the LATAM countries,” he explained.

In Poland, customers have started sending shipments destined for the airline’s east coast hubs, with car parts, ships spares, electrical devices and cosmetics featuring in the early bookings. States country manager, Pawel Wlodarczyk, said, “We are a young and enthusiastic team and have already identified areas of business where we can win traffic for key locations in Brazil, Argentina and the Caribbean from Warsaw, central Poland and the industrialized south of the country.”

In both countries, a dedicated sales staff has been appointed to handle the American Airlines Cargo business.

Poland and Hungary become the latest locations, where FlyUs works for the carrier in what is now more than a decade-long association. “There is tremendous potential for Cargo services in eastern Europe,” states American’s Tristan Koch, Managing Director Cargo Sales EMEA. “In appointing a trusted partner in the shape of FlyUs, we believe we have the potential to deliver services to customers in both countries to all our gateways in the USA and beyond.”

About American Airlines Cargo

American Airlines Cargo is a division of American Airlines Group, the holding company for American Airlines and US Airways. American provides one of the largest cargo networks in the world with cargo terminals and interline connections across the globe. Every day, American transports cargo between major cities in the United States, Europe, Canada, Mexico, the Caribbean, Latin America and Asia. Together with

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American Eagle and US Airways Express, the airlines operate an average of nearly 6,700 daily flights worldwide to and from hubs in Charlotte, Chicago, Dallas/Fort Worth, Los Angeles, Miami, New York, Philadelphia and Phoenix.

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