



## **PRESS RELEASE**

### **AEROMEXICO APPOINTS ECS AS GSSA IN AMS**

Paris 31/05/2016

Aeroméxico appoints Globe Air Cargo, part of the ECS Group, as its general sales and service agent in the Netherlands with effect from 29 May 2016.

Aeroméxico, with a fleet of more than 120 aircraft, is the passenger and cargo carrier leader in the Mexican market, flying to more than 75 destinations all over the world. Aeroméxico operates 10 flights per week to Madrid, 1 to Paris, 5 to London and, from now on, 3 to Amsterdam. With 25 weekly operations connecting Mexico and Europe, its wide body capacity is now 700 tonnes of cargo per week.

Aeroméxico has become the most important player of Mexico's air trade, transporting 1 of every 5 tonnes inbound and outbound with a total of 132,000 tonnes shipped in last year.

Aeroméxico offers Mexico City one of the most efficient LATAM hubs with many destinations in the Latin American market, such as Santiago de Chile, São Paulo, Guatemala City, Panama, Buenos Aires and others.

Focusing on all European products, including perishables, pharmaceuticals and other niche products, ECS offers special opportunities at Schiphol Airport to shorten the transit time for temperature-sensitive goods.

Aeroméxico and ECS Group started working together in Spain in 1992. Globe Air Cargo now operates as Aeroméxico's full GSSA within the whole EU territory. Together, Globe Air Cargo and its partner companies in the ECS Group form the world's leading GSSA organisation, offering a comprehensive range of outsourced air freight services including sales and marketing, handling, loading and ground transport, enabling client airlines to maximise their cargo capacity and sales yield while controlling their costs.

ECS Group COO Adrien THOMINET says: "We are delighted that Aeroméxico has chosen Globe Air Cargo to intensify our long-standing partnership, which has proved over the years to be very successful. We have been supporting other destinations of our partner such as Madrid, Paris and London Gatwick on a daily basis. Now it is time to offer our Dutch customers a direct service and to strengthen Aeroméxico's activities in Europe. We feel very honoured by Aeroméxico's trust."



### **About Aeroméxico Cargo**

Aeroméxico Cargo, part of Grupo Aeroméxico, is a founding member of the SkyTeam Cargo alliance. Aeroméxico Cargo revenue has grown 39% in the last two years and its profitability about 70%; this has been accomplished thanks to its new B787-8 fleet, which has been able to offer a very stable product, and the improvement of customer service.

Aeroméxico Cargo, the leading Mexican Cargo Operator, offers 550 flights daily. Operating the most modern fleet of aircraft in Mexico, Aeroméxico offers service to the most important cities throughout Mexico, as well as 16 international destinations located in the main business centres of North, Central and South America. Aeroméxico is the only Latin American carrier flying directly to Asia and also offers service to Europe.

### **ABOUT ECS GROUP**

ECS Group is the global leader in GSSA services. The ECS portfolio spans 39 countries with 108 offices, 58 subsidiaries and over 805 employees, carrying over 700,000 tonnes of freight for its airline partners. An award-winning GSSA, ECS prides itself on its leadership, entering into long-term partnerships with its airline partners and committing to furthering the airline development throughout the network. Trust, transparency and traceability are the core principles of the way the ECS Group does business.

**“If we talk about doing business with Mexico, we talk Aeroméxico...”**