

Logwin extends portfolio of services in Poland

Aschaffenburg/Krakow – The logistics service provider Logwin has extended its sales office in Krakow. Logwin operational employees have also been based there since July, organising global air and sea freight transports for companies in the region. Increasing transport volumes, particularly in the area of exports, and Logwin's good client base prompted the company to optimise the services it offers its customers locally. The logistics specialist manages sea freight imports and exports primarily via the ports of Gdansk, Gdynia and Hamburg. The office in Krakow is connected with the entire world via the Logwin network, and the smooth operations of the global standardised IT system provide a high level of process transparency.

Krakow is an important, rapidly growing economic centre thanks to its central geographical location and well-educated population. The city in the south of Poland is also taking on increasing importance for the logistics sector. Investment in infrastructure and special funding packages are creating incentives for many foreign companies to establish operations there. "In recent years we have built up close relationships with companies in the Krakow area and accompanied their growth," explains Bartosz Hruszka, Branch Manager in Krakow.

Strong economy

Poland is seen as the model of economic success among the countries of Central Europe. Since the 1990s its economy has grown at an almost uninterrupted pace – even the euro crisis barely had an effect on Poland. Annual GDP growth of between 3.5 and 4 per cent is forecast over the medium term. The reasons for the good economic situation are a large internal market with growing domestic demand, well-educated and highly motivated workers, a stable political environment, support through EU funding and special economic zones offering investors favourable conditions. The country's most important trading partner is Germany, accounting for over 26 per cent of the country's exports and over 27 per cent of its imports. Furthermore, many large German companies have their own production sites in Poland and ship from there internationally.

Logwin's customers in Poland include companies from the automotive, electronics, cosmetics, fashion and textile sectors. The positive economic climate offers companies significant growth potential on the international market. "Exports are increasing across the country – and we're also seeing this in Krakow,"

says Bartosz Hruszka. "We speak the local languages, are familiar with the conditions on the ground and enjoy good relationships with airlines, shipping companies and customs authorities. This allows us to help our customers to open up new markets."

Logwin in Poland

Logwin employs around 300 people and operates at a total of seven locations across Poland: three operational sites in Gdynia, Krakow and Warsaw, two sales offices in Wroclaw and Poznan and two warehouses in Nadarzyn and Piaseczno. The logistics service provider is one of the country's market leaders in LCL sea freight imports. Logwin bundles its customers' goods in the ports of Gdansk and Gdynia and performs consolidated transport to other parts of the country – around 20 to 30 containers per month. Customers benefit from rapid and efficient processing since follow-up handling at the ports and within the country is managed by Logwin locations.

Logwin has been represented here since July 1, 2015:

Logwin Air + Ocean Poland Sp. z o.o.
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30-499 Krakow
Poland

About Logwin AG

Logwin AG (Grevenmacher, Luxembourg) provides efficient logistics and transport solutions for its customers from industry and trade. In 2014 the group generated sales of 1.1 billion euros and currently employs about 4,300 staff. Logwin operates in all main markets worldwide and has around 180 locations on six continents. With its two business segments Solutions and Air + Ocean, Logwin AG is one of the leaders in the market.

The Logwin business segment Air + Ocean performs international air and sea transportation as well as customised and complex logistics solutions within its global network of locations.

Logwin AG is listed in the Prime Standard of the Deutsche Börse. The majority shareholder is DELTON AG, Bad Homburg (Germany).

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