

Press Release 4 June 2013

APM Terminals Inland Services Expands in India

- **New facilities to be added to seven existing locations;**
- **RFID, other technologies added to accelerate handling.**

Nhava Sheva, India - With most of India's containerized import cargo destined for Inland Container Depots (ICDs) or CFS facilities - due to existing infrastructure limitations - the inland container logistics market has been projected to exceed \$3.5 billion USD in 2013. An estimated 60% of India's container shipments are destined for ICDs, with 40% ultimately handled at CFS facilities. "More than half of all India's inland container traffic is carried by truck with less than 40% moving by rail despite challenging road conditions" noted APM Terminals Inland Services Director for South Asia and Managing Director of APM Terminals India (PVT) Ltd. Subhasis Ghosh, adding "Within such an environment, expertise in these areas becomes even more valuable for India's import and export community".

APM Terminals CEO Kim Fejfer was given a tour of the company's Inland Services Container Freight Station (CFS) at Nhava Sheva on May 28th as part of a week-long India visit in which Inland Services expansion plans figured prominently with local managers. APM Terminals India has recently begun new projects at Pipavav and Cochin, and currently operates facilities at seven locations within India which handled approximately one million TEUs in 2012.

"We recognize Inland Services as a particularly important component of the high-growth Indian market, and we will explore investment and expansion opportunities accordingly" said Mr. Fejfer.

APM Terminals' Inland Services are divided into three business areas: Container Freight Stations (CFS); Equipment Maintenance and Repair (EMR) and Transportation. After registering a 30% increase in container volume in 2012, Mr. Ghosh is confident of similar growth this year. In the 1st Quarter of 2013, APM Terminals India Inland Services handled 300,000 TEUs. "With the Indian Government's ambitious plans to increase overall port capacity, Inland Services will become an increasingly important segment of the domestic logistics chain".

In April, APM Terminals India announced plans to open a 50,000 square meter (12.4 acre) CFS facility at Pipavav Port in the State of Gujarat with a projected annual throughput capacity of 30,000 TEUs, featuring both direct rail and highway access. APM Terminals India's Nhava Sheva CFS, recently recognized by Volkswagen India in its annual "Supplier Appreciation Award", has successfully implemented a Radio Frequency Identification (RFID) system at its CFS annex in Nhava Sheva to speed container location and movement.

"Increased productivity and enhanced Inland Services options can go a long way toward addressing infrastructure deficiencies and promoting trade and economic growth, and we intend to remain industry leaders in both areas" said Mr. Fejfer during his tour of the Nhava Sheva CFS.



APM Terminals CEO Kim Fejfer inspects the new RFID system at APM Terminals India's Inland Services Nhava Sheva CFS Annex on May 28th.

APM Terminals– providing the port and inland infrastructure to lift global trade

APM Terminals' Global Terminal Network of ports and inland services provide the infrastructure for the growth of international trade, 90% of which travels by sea. International commerce is an economic growth engine, creating jobs, lifting economies and improving people's lives around the world.

With world headquarters in The Hague, Netherlands, the company's core expertise is the design, construction, management and operation of ports, terminals and inland services, operating a Global Terminal Network of 25,000 employees in 68 countries including interests in 70 port and terminal facilities and over 170 Inland Services operations.

APM Terminals was named both "Port Operator of the Year" at the Lloyd's List 2012 Global Awards and "International Terminal Operator of the Year" for 2012 by *Containerisation International*.

www.apmterminals.com

www.apmterminalsphotos.com (photos)

www.apmtvideonews.com (multimedia)

2013 Port projects underway:

Asia	Qingdao, China	Expansion of terminal
	Ningbo, China	New terminal being built
Africa	Abidjan, Ivory Coast	New terminal project
	Apapa, Nigeria	Upgrade of terminal
	Pointe-Noire, Republic of the Congo	New terminal being built
	Luanda, Angola	Expansion of terminal
	Monrovia, Liberia	Project nearing completion
Europe	Izmir, Turkey	New terminal being built
	Rotterdam, Netherlands	New terminal being built
	Vado, Italy	New terminal being built
	Poti, Georgia	Terminal upgrade ongoing
	Gothenburg, Sweden	New terminal project
Middle East	Aqaba, Jordan	Expansion of terminal
	Suez Canal Container Terminal, Egypt	Expansion of terminal completed
Latin America	Santos, Brazil	New terminal being built
	Moin, Costa Rica	New terminal being built
	Callao, Peru	New terminal project, upgrade and expansion
	Lazaro Cárdenas, Mexico	New terminal project

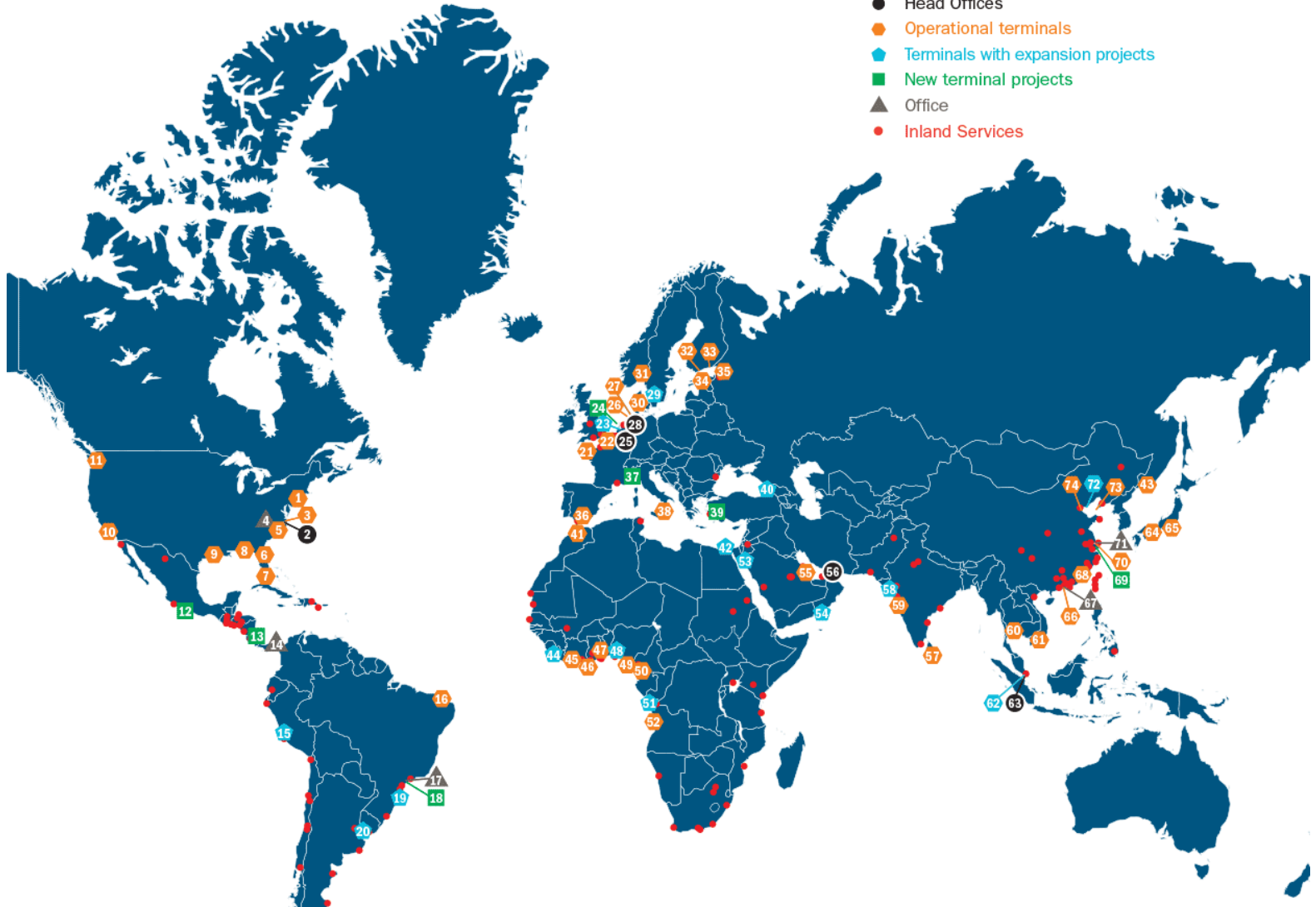
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The APM Terminals Global Terminal Network

Key colors

- Head Offices
- Operational terminals
- ◆ Terminals with expansion projects
- New terminal projects
- ▲ Office
- Inland Services



Americas

- 1 Port Elizabeth, New Jersey, USA
- 2 Americas Regional Office, Portsmouth, Virginia, USA
- 3 Portsmouth, Virginia USA (Leased to VA Port Authority)
- 4 Charlotte, North Carolina, USA
- 5 Charleston, South Carolina, USA (Stevedoring)
- 6 Jacksonville, Florida, USA
- 7 Miami, Florida, USA
- 8 Mobile, Alabama, USA
- 9 Houston, Texas, USA
- 10 Los Angeles, California, USA
- 11 Tacoma, Washington, USA
- 12 Lazaro Cardenas, Mexico
- 13 Moin, Costa Rica
- 14 Panama City, Panama
- 15 Callao, Peru
- 16 Pecem, Brazil
- 17 São Paulo, Brazil
- 18 Santos, Brazil
- 19 Itajai, Brazil
- 20 Buenos Aires, Argentina

Europe

- 21 Le Havre, France
- 22 Zeebrugge, Belgium
- 23 Rotterdam, Netherlands
- 24 Rotterdam Maasvlakte II, Netherlands
- 25 Europe Regional Office Rotterdam, Netherlands
- 26 Bremerhaven, Germany
- 27 Wilhelmshaven, Germany
- 28 World headquarters, The Hague, Netherlands
- 29 Gothenburg, Sweden
- 30 Aarhus, Denmark
- 31 Oslo, Norway
- 32 Helsinki, Finland
- 33 Kotka, Finland
- 34 Tallinn, Estonia
- 35 St. Petersburg, Russia
- 36 Algeciras, Spain
- 37 Vado, Italy
- 38 Gioia Tauro, Italy
- 39 Izmir, Turkey
- 40 Poti, Georgia
- 41 Tangier, Morocco
- 42 Port Said (SCCT), Egypt
- 43 Vostochny, Russia

Africa – Middle East

- 44 Monrovia, Liberia
- 45 Abidjan, Ivory Coast
- 46 Tema, Ghana
- 47 Cotonou, Benin
- 48 Apapa, Nigeria
- 49 Onne, Nigeria
- 50 Douala, Cameroon
- 51 Pointe Noire, Congo
- 52 Luanda, Angola
- 53 Aqaba, Jordan
- 54 Salalah, Oman
- 55 Bahrain, Bahrain
- 56 Africa, Middle East Regional Office, Dubai, UAE
- 57 Colombo, Sri Lanka

Asia – Pacific

- 58 Pipavav, India
- 59 Mumbai, India
- 60 Laem Chabang, Thailand (2 terminals: LCB1 and LCMT)
- 61 Cai Mep, Vietnam
- 62 Tanjung Pelepas, Malaysia
- 63 Asia Pacific Regional Office Singapore
- 64 Kobe, Japan
- 65 Yokohama, Japan
- 66 Guangzhou, China
- 67 Hong Kong
- 68 Xiamen, China
- 69 Ningbo, China
- 70 Shanghai, China
- 71 Shanghai, China
- 72 Qingdao, China
- 3 terminals: QQCT, QQCTU and QQCTUA; QQCTN undergoing expansion)
- 73 Dalian, China
- 74 Tianjin, China (2 terminals: TECT and TACT)