

Press Release 25 April 2013

## **APM Terminals Zeebrugge leads in Productivity, offers new “Two-for-One” Port Calls with New Extended Gate for Antwerp**

- **Time savings, cost savings**
- **Lower emissions**
- **Better flexibility for supply chains**

**Zeebrugge, Belgium** –APM Terminals Zeebrugge recorded average gross crane-productivity of 40 mph in 2012 on mainliners. “Superior productivity is just one of the ways in which APM Terminals Zeebrugge delivers better operations to customers” stated Ben Vree, CEO of APM Terminals Europe Region, adding “Consistently providing shorter port stays improves vessel schedule reliability, saves bunker costs and reduces CO<sub>2</sub> emissions all of which ultimately benefits shippers, cargo-owners and the local community.”

APM Terminals Zeebrugge has also launched a new, extended gate concept. The new service will improve efficiency for shipping lines by providing a direct connection from Zeebrugge’s natural deepwater coastal port to Antwerp’s inland river port facilities.

Deepsea vessels who discharge in Zeebrugge instead of Antwerp save 12 hours sailing time. Under the extended gate program, an innovative new offering in the market, barges and trains will discharge containers at a dedicated terminal on the right bank in Antwerp at the Tri-modal terminal in Antwerp, ATO by dedicated barge & rail transportation synchronized with mother vessel port calls. The key benefit is cargo owners get the flexibility to choose between ports and hinterland access from both ports.

Although barge and rail transportation between Zeebrugge and Antwerp has been previously available, this new synchronized dedicated service will be fully managed and operated under the APM Terminals service umbrella without any planning required from the shipping line. The end-to-end process management by APM Terminals taps economies of scale, synchronizes with mother vessel calls, delivers significant cost savings and environmental advantages. Shipping lines can slow-steam without the traditional disadvantages for cargo owners, which will reduce emissions by an estimated 150,000 kg of carbon dioxide (CO<sub>2</sub>) per call.

“This is a game-changer. For our customers, there will be no difference anymore between calling at APM Terminals Zeebrugge or Antwerp, thus making unnecessary an expensive direct call further up the Scheldt River. We offer similar transit times and even better reliability as our dedicated barge and rail service is not affected by the river’s tidal windows; in fact, we have made it even easier for carriers now by giving them access to two ports– Antwerp and Zeebrugge - in one call” said APM Terminals Zeebrugge Managing Director, Mark Geilenkirchen.

Maersk Line was the first customer to start using the new service when the extended gate from APM Terminals Zeebrugge went live. All containers destined to Antwerp were discharged from the mother vessel in Zeebrugge and transferred by either barge or rail to Antwerp. Robert Walter, Operations Manager in Maersk Line Antwerp, commented "We were very pleased with how the extended gate was handled, a higher move count was realized by centralization and end-to-end process management. The extended gate is the future."

APM Terminals Zeebrugge has developed a dedicated website, **[www.2ports-1call.com](http://www.2ports-1call.com)**, where shipping lines can identify the cost savings of Zeebrugge.

On a partnership note, in an effort to expand the Asian target market coverage and relationships, APM Terminals Zeebrugge recently signed an MOU with China Shipping Terminals for a 24% share. The transaction is expected to close in June 2013. Currently, APM Terminals Zeebrugge consists of a 75% majority share by APM Terminals and 25% with the Shanghai International Port Group (SIPG), acquired in 2010.

Antwerp and Zeebrugge handled a combined total throughput of 10.9 million TEUs in 2012. The Port of Zeebrugge is the 5<sup>th</sup>-busiest in the North Europe port range, with traffic of 2.2 million for the year. APM Terminals Zeebrugge's throughput in 2012 was 576,000 TEUs.

**Terminal facts:**

- **APM Terminals Zeebrugge**
- Capacity: 1 million TEUs
- APM Terminals' current share: 75% (51% after China Shipping deal)
- Shanghai International Port Group (SIPG) share: 25%.
- China Shipping Terminals will hold a 24% share when approved.

**Belgian Inland services and locations:**

- **APM Terminals Inland Services- Belgium**
  - Antwerp
  - Zeebrugge
- **Terminal Container Athus** (*minority shareholder*)
  - Athus

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## **APM Terminals – providing the port and inland infrastructure to lift global trade**

APM Terminals' Global Terminal Network of ports and inland services provide the infrastructure for the growth of international trade, 90% of which travels by sea. International commerce is an economic growth engine, creating jobs, lifting economies and improving people's lives around the world.

With world headquarters in The Hague, Netherlands, the company's core expertise is the design, construction, management and operation of ports, terminals and inland services, operating a Global Terminal Network of 25,000 employees in 68 countries including interests in 70 port and terminal facilities and over 170 Inland Services operations.

APM Terminals was named both "Port Operator of the Year" at the Lloyd's List 2012 Global Awards and "International Terminal Operator of the Year" for 2012 by *Containerisation International*.

[www.apmterminals.com](http://www.apmterminals.com)

[www.apmterminalsphotos.com](http://www.apmterminalsphotos.com) (photos)

[www.apmtvideonews.com](http://www.apmtvideonews.com) (multimedia)

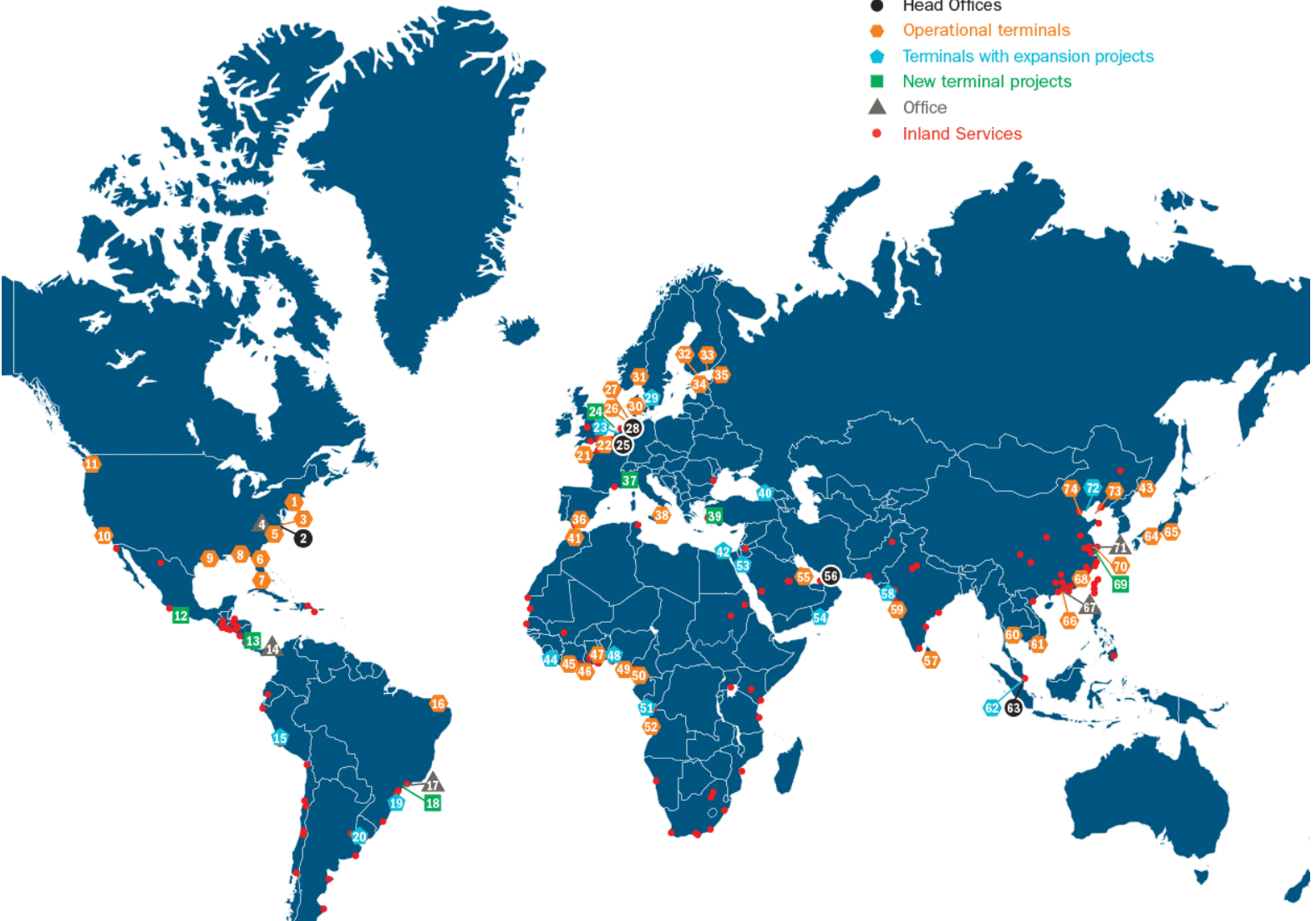
### **2013 Port projects underway:**

<b>Asia</b>	Qingdao, China Ningbo, China	Expansion of terminal New terminal being built
<b>Africa</b>	Abidjan, Ivory Coast Apapa, Nigeria Pointe-Noire, Republic of the Congo Luanda, Angola Monrovia, Liberia	New terminal project Upgrade of terminal New terminal being built Expansion of terminal Project nearing completion
<b>Europe</b>	Izmir, Turkey Rotterdam, Netherlands Vado, Italy Poti, Georgia Gothenburg, Sweden	New terminal being built New terminal being built New terminal being built Terminal upgrade ongoing New terminal project
<b>Middle East</b>	Aqaba, Jordan Suez Canal Container Terminal, Egypt Salalah, Oman	Expansion of terminal Expansion of terminal completed Expansion of terminal
<b>Latin America</b>	Santos, Brazil Moin, Costa Rica Callao, Peru  Lazaro Cárdenas, Mexico	New terminal being built New terminal being built New terminal project, upgrade and expansion  New terminal project

# The APM Terminals Global Terminal Network

**Key colors**

- Head Offices
- Operational terminals
- ◆ Terminals with expansion projects
- New terminal projects
- ▲ Office
- Inland Services



**Americas**

- 1 Port Elizabeth, New Jersey, USA
- 2 Americas Regional Office, Portsmouth, Virginia, USA
- 3 Portsmouth, Virginia USA (Leased to VA Port Authority)
- 4 Charlotte, North Carolina, USA
- 5 Charleston, South Carolina, USA (Stevedoring)
- 6 Jacksonville, Florida, USA
- 7 Miami, Florida, USA
- 8 Mobile, Alabama, USA
- 9 Houston, Texas, USA
- 10 Los Angeles, California, USA
- 11 Tacoma, Washington, USA
- 12 Lazaro Cardenas, Mexico
- 13 Moin, Costa Rica
- 14 Panama City, Panama
- 15 Callao, Peru
- 16 Pecem, Brazil
- 17 São Paulo, Brazil
- 18 Santos, Brazil
- 19 Itajai, Brazil
- 20 Buenos Aires, Argentina

**Europe**

- 21 Le Havre, France
- 22 Zeebrugge, Belgium
- 23 Rotterdam, Netherlands
- 24 Rotterdam Maasvlakte II, Netherlands
- 25 Europe Regional Office Rotterdam, Netherlands
- 26 Bremerhaven, Germany
- 27 Wilhelmshaven, Germany
- 28 World headquarters, The Hague, Netherlands
- 29 Gothenburg, Sweden
- 30 Aarhus, Denmark
- 31 Oslo, Norway
- 32 Helsinki, Finland
- 33 Kotka, Finland
- 34 Tallinn, Estonia
- 35 St. Petersburg, Russia
- 36 Algeciras, Spain
- 37 Vado, Italy
- 38 Gioia Tauro, Italy
- 39 Izmir, Turkey
- 40 Poti, Georgia
- 41 Tangier, Morocco
- 42 Port Said (SCCT), Egypt
- 43 Vostochny, Russia

**Africa - Middle East**

- 44 Monrovia, Liberia
- 45 Abidjan, Ivory Coast
- 46 Tema, Ghana
- 47 Cotonou, Benin
- 48 Apapa, Nigeria
- 49 Onne, Nigeria
- 50 Douala, Cameroon
- 51 Pointe Noire, Congo
- 52 Luanda, Angola
- 53 Aqaba, Jordan
- 54 Salalah, Oman
- 55 Bahrain, Bahrain
- 56 Africa, Middle East Regional Office, Dubai, UAE
- 57 Colombo, Sri Lanka

**Asia - Pacific**

- 58 Pipavav, India
- 59 Mumbai, India
- 60 Laem Chabang, Thailand (2 terminals: LCB1 and LCMT)
- 61 Cai Mep, Vietnam
- 62 Tanjung Pelepas, Malaysia
- 63 Asia Pacific Regional Office Singapore
- 64 Kobe, Japan
- 65 Yokohama, Japan
- 66 Guangzhou, China
- 67 Hong Kong
- 68 Xiamen, China
- 69 Ningbo, China
- 70 Shanghai, China
- 71 Shanghai, China
- 72 Qingdao, China (3 terminals: QQCT, QQCTU and QQCTUA; QQCTN undergoing expansion)
- 73 Dalian, China
- 74 Tianjin, China (2 terminals: TECT and TACT)