

Press Release 22 March 2013

APM Terminals Consortium named preferred bidder for Abidjan

- **Teaming with Bolloré Africa Logistics and Bouygues for second terminal;**
- **TC2, able to handle 8,000 TEU vessels, plans 2016 opening.**

Abidjan, Ivory Coast- A consortium comprised of APM Terminals, Bolloré Africa Logistics and Bouygues has been named the preferred bidder to manage a second container terminal at the Port of Abidjan.

Plans for the new facility (TC2), call for an investment of 300 billion Central African Francs (\$590 million USD) over the 21-year concession term. With a depth of 16 meters, the TC2 Public-Private Partnership will be able to accommodate vessels of up to 8,000 TEU capacity, greatly expanding the role of the port as a regional hub for West Africa, in accordance with the port's Master Plan. New construction will include 35 hectares (86 acres) of yard along 1,100 meters of quay, equipped with Ship-to-Shore gantry cranes and electric Rubber-Tire Gantry Cranes (eRTGs), an environmentally-friendly innovation representing a first for port operations in the Ivory Coast, and Africa.

"This new terminal project will lift the infrastructure of Abidjan, for the benefit of the country and its population. We look forward to work towards developing the project together with the Port Authority" said Peder Sondergaard, CEO of Africa and Middle East Region for APM Terminals.

Abidjan is one of the busiest container ports in West Africa, and a key regional transshipment hub with throughput of 600,000 TEUs in 2012. APM Terminals is the largest terminal operator in West Africa, with a presence in nine existing facilities in the Ivory Coast, Liberia, Benin, Nigeria, Cameroon, the Republic of the Congo, and Angola. APM Terminals Inland Services in the Ivory Coast has locations in Abidjan and San Pedro.

Ivory Coast (Cote d'Ivoire) has a population of 21.9 million and is the world's largest producer and exporter of cocoa beans. The nation is also a major exporter of coffee and palm oil, and had a GDP of \$24.3 billion (\$39.6 billion PPP USD) in 2012. Primary export markets are the Netherlands, France and the USA, while the largest import sources are Nigeria, France and China. The IMF has projected an economic growth rate of 7% for the Ivory Coast in 2013.

APM Terminals – providing the port and inland infrastructure to lift global trade

APM Terminals' Global Terminal Network of ports and inland services provide the infrastructure for the growth of international trade, 90% of which travels by sea.

International commerce is an economic growth engine, creating jobs, lifting economies and improving people's lives around the world.

With world headquarters in The Hague, Netherlands, the company's core expertise is the design, construction, management and operation of ports, terminals and inland services, operating a Global Terminal Network of 25,000 employees in 68 countries including interests in 70 port and terminal facilities and over 170 Inland Services operations.

APM Terminals was named both "Port Operator of the Year" at the Lloyd's List 2012 Global Awards and "International Terminal Operator of the Year" for 2012 by *Containerisation International*.

www.apmterminals.com

www.apmterminalsphotos.com (photos)

www.apmtvideonews.com (multimedia)

2013 Port projects underway:

Asia	Qingdao, China	Expansion of terminal
	Ningbo, China	New terminal being built
Africa	Abidjan, Ivory Coast	New terminal project
	Apapa, Nigeria	Upgrade of terminal
	Pointe-Noire, Republic of the Congo	New terminal being built
	Luanda, Angola	Expansion of terminal
	Monrovia, Liberia	Project nearing completion
Europe	Izmir, Turkey	New terminal being built
	Rotterdam, Netherlands	New terminal being built
	Vado, Italy	New terminal being built
	Poti, Georgia	Terminal upgrade ongoing
	Gothenburg, Sweden	New terminal project
Middle East	Aqaba, Jordan	Expansion of terminal
	Suez Canal Container Terminal, Egypt	Expansion of terminal completed
Latin America	Santos, Brazil	New terminal being built
	Moin, Costa Rica	New terminal being built
	Callao, Peru	New terminal project, upgrade and expansion
	Lazaro Cárdenas, Mexico	New terminal project

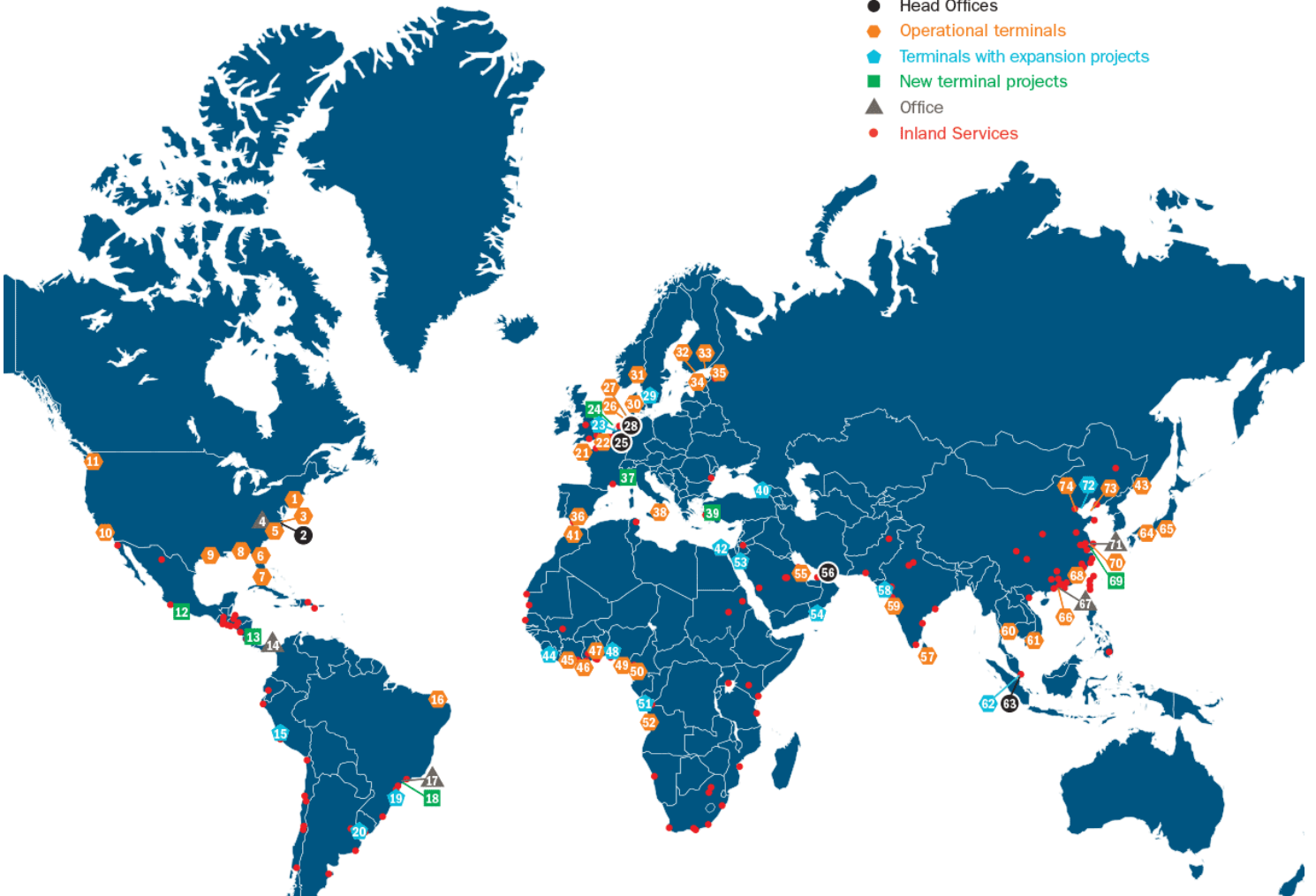
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The APM Terminals Global Terminal Network

Key colors

- Head Offices
- Operational terminals
- ◆ Terminals with expansion projects
- New terminal projects
- ▲ Office
- Inland Services



Americas

- 1 Port Elizabeth, New Jersey, USA
- 2 Americas Regional Office, Portsmouth, Virginia, USA
- 3 Portsmouth, Virginia USA (Leased to VA Port Authority)
- 4 Charlotte, North Carolina, USA
- 5 Charleston, South Carolina, USA (Stevedoring)
- 6 Jacksonville, Florida, USA
- 7 Miami, Florida, USA
- 8 Mobile, Alabama, USA
- 9 Houston, Texas, USA
- 10 Los Angeles, California, USA
- 11 Tacoma, Washington, USA
- 12 Lazaro Cardenas, Mexico
- 13 Moin, Costa Rica
- 14 Panama City, Panama
- 15 Callao, Peru
- 16 Pecem, Brazil
- 17 São Paulo, Brazil
- 18 Santos, Brazil
- 19 Itajai, Brazil

Europe

- 21 Le Havre, France
- 22 Zeebrugge, Belgium
- 23 Rotterdam, Netherlands
- 24 Rotterdam Maasvlakte II, Netherlands
- 25 Europe Regional Office Rotterdam, Netherlands
- 26 Bremerhaven, Germany
- 27 Wilhelmshaven, Germany
- 28 World headquarters, The Hague, Netherlands
- 29 Gothenburg, Sweden
- 30 Aarhus, Denmark
- 31 Oslo, Norway
- 32 Helsinki, Finland
- 33 Kotka, Finland
- 34 Tallinn, Estonia
- 35 St. Petersburg, Russia
- 36 Algeciras, Spain
- 37 Vado, Italy
- 38 Gioia Tauro, Italy
- 39 Izmir, Turkey
- 40 Poti, Georgia
- 41 Tangier, Morocco
- 42 Port Said (SCCT), Egypt
- 43 Vostochny, Russia

Africa – Middle East

- 44 Monrovia, Liberia
- 45 Abidjan, Ivory Coast
- 46 Tema, Ghana
- 47 Cotonou, Benin
- 48 Apapa, Nigeria
- 49 Onne, Nigeria
- 50 Douala, Cameroon
- 51 Pointe Noire, Congo
- 52 Luanda, Angola
- 53 Aqaba, Jordan
- 54 Salalah, Oman
- 55 Bahrain, Bahrain
- 56 Africa, Middle East Regional Office, Dubai, UAE
- 57 Colombo, Sri Lanka

Asia – Pacific

- 58 Pipavav, India
- 59 Mumbai, India
- 60 Laem Chabang, Thailand (2 terminals: LCB1 and LCMT)
- 61 Cai Mep, Vietnam
- 62 Tanjung Pelepas, Malaysia
- 63 Asia Pacific Regional Office Singapore
- 64 Kobe, Japan
- 65 Yokohama, Japan
- 66 Guangzhou, China
- 67 Hong Kong
- 68 Xiamen, China
- 69 Ningbo, China
- 70 Shanghai, China
- 71 Shanghai, China
- 72 Qingdao, China (3 terminals: QQCT, QQCTU and QQCTUA; QQCTN undergoing expansion)
- 73 Dalian, China
- 74 Tianjin, China (2 terminals: TECT and TACT)