

## Logwin opens sales office in Ahmedabad

**Grevenmacher (Luxembourg)** - The international logistics service provider Logwin opened a sales office in the western Indian city of Ahmedabad in June. Ahmedabad is the fourth largest city in India and the economic centre in the federal state of Gujarat. On the Indian sub-continent Logwin is now present for its customers with locations in Bengaluru, Chennai, Hyderabad, Karur, Mumbai, New Delhi, Pune, Tirupur, Tuticorin and now also in Ahmedabad.

"The new sales office will help us to develop a customer base in this economically important city", says Vijay Nair, Country Director India at Logwin. "We have the skills and the experience in a large number of sectors and can provide first-class logistics services there. Our international air and sea freight network provides support for the growing number of Indian companies that export and import goods and which are opening up new markets in Europe and throughout the world. We chose a location for our office that is in the middle of the city's emerging commercial district and thus situated near to our future customers."

Logwin will offer its transportation and logistics solutions in particular to companies in the textiles industry, which operate both domestically and internationally. An additional area of focus will be logistics services for high-value import goods, for which there is an increasing demand among India's consumers. Logwin will also concentrate on cooperating with companies in the engineering, pharmaceuticals and chemicals industries. The new sales office in Ahmedabad will be managed by Anup Ramdas, Branch Manager at Logwin in Mumbai and responsible for the West India region. Anup Ramdas has many years experience in management and in the transport and logistics industry in India.

Forbes Magazine ranked Ahmedabad as third in its list of the world's fastest growing cities in 2010. The federal state of Gujarat has a population of 60 million, and some of India's largest companies are based there. The most important industrial sectors are textiles and pharmaceuticals, agricultural enterprises, cement manufacturing, oil refining and the chemicals industry.

The pro-business policies of the federal state government in Gujarat have attracted multinational companies from all over the world. The reason behind Logwin's engagement there is to extend its customer relationships and to open up new business opportunities. With its experience of entering new markets in Asia, and with its expertise in the international air and sea freight business, Logwin can offer its customer a unique service.

The favourable general economic conditions created by the state government have attracted many leading companies such as Tata, Reliance and General Motors. The federal state is home to Asia's largest petroleum refinery at Jamnagar. Gujarat is also one of the largest castor oil plant-growing regions in the world; its oil is used, for example, in medicines and cosmetics. Other well-known products from the region include cumin and processed diamonds. And last but not least, Gujarat is the third largest producer of jeans.

**About Logwin AG**

As an external partner, Logwin AG, Grevenmacher (Luxembourg), develops a comprehensive range of logistics and service solutions for trade and industry. In 2011, the group generated sales of 1.3 billion euros and currently employs approximately 5,700 staff. Logwin operates in all main markets worldwide and has around 250 locations on five continents. With its two business segments Solutions (customer-focused contract logistics solutions) and Air + Ocean (global air and sea freight activities), Logwin AG is one of the leaders in the market.

The Logwin business segment Air + Ocean is represented at over 200 locations, of which 115 are wholly-owned. Around 2,000 employees provide air and sea freight transport as well as specially tailored and complex logistics solutions. The focus of our international engagement is in Europe, Asia, Australia, South America and Africa. The global network is strengthened by partnerships on all continents.

Logwin AG is listed in the Prime Standard of the Deutsche Börse. The majority shareholder is DELTON AG, Bad Homburg (Germany).

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