

Press Release 20 March 2012

Port and Inland Integration can boost Africa Trade

APM Terminals: Container Depots, Dry Ports and Cargo Services will Determine Port Marketability

Accra, Ghana - APM Terminals' Director of Business Development and Infrastructure Investments for the Africa-Middle East Region, Reik Mueller described a new model for transportation planning and development in West Africa in which port and terminal operations shift focus from "container lifts" toward "integrated container transport solutions" at the 3rd Annual Africa Ports, Logistics & Supply Chain Conference which opened March 19.

"Dry ports and inland markets are the untapped, overlooked opportunity markets of the future in Africa" Mr. Mueller stated as he addressed the topic of "Dry Ports and Inland Corridors" on the opening day of the two-day event.

APM Terminals, a leading port and terminal operating company in Africa, currently operates nine port facilities in eight West African countries, as well as Morocco's Tanger-Med port, and Egypt's Suez Canal Container terminal and 35 Inland Services facilities.

Although the International Monetary Fund has projected a 5.5% economic growth rate for sub-Saharan Africa this year, and a 5.3% increase for 2013, obstacles to trade, particularly concerning cargo movements between neighboring countries, will prevent the full benefit of such economic progress from being felt across the African population.

Nearly one in three African countries is landlocked, accounting for 26% of the continent's landmass, and 25% of the population, or more than 200 million people, Mr. Mueller noted, indicating that current population growth trends, including the development of population megacities distant from coastal locations will become powerful drivers of inland markets.

"Ports will compete to become preferred gateways to move goods efficiently to inland cities and landlocked countries" said Mr. Mueller, adding "The future prosperity of these nations depends on access to the global economy and new markets; high-growth markets need inland infrastructure and logistics capabilities along development corridors. The ports that can provide the best and most efficient connectivity to those Inland markets will be the winners."

Citing the success in reducing port congestion through Inland Container Depots (ICDs) now in operation outside of the APM Terminals operated port of Luanda, Angola, the Meridian Port Services joint venture in Tema, Ghana, and the ICD which was opened four km from APM Terminals Apapa, the busiest container terminal in Nigeria and all of West Africa, Mr. Mueller made the case for integrated transportation solutions.

“Importers are not going to wait for improved infrastructure; the cargo will simply move to other ports” said Mr. Mueller.

About APM Terminals – providing the port and inland infrastructure to lift global trade

APM Terminals' Global Terminal Network of ports and inland services provide the necessary infrastructure and support for the increasing growth of international trade, 90% of which travels by sea. International commerce is an economic growth engine, creating jobs, lifting economies and helping to improve people's lives around the world.

We have one goal: to be the best port operator in the world. Our core expertise is the design, construction, management and operation of ports, terminals and inland services. With world headquarters in The Hague, Netherlands, APM Terminals is the world's leading port and inland operator with 62 port facilities in 36 countries and providing Inland Services operations in over 150 locations in 46 countries.

www.apmterminals.com

Photos: www.apmterminalsphotos.com

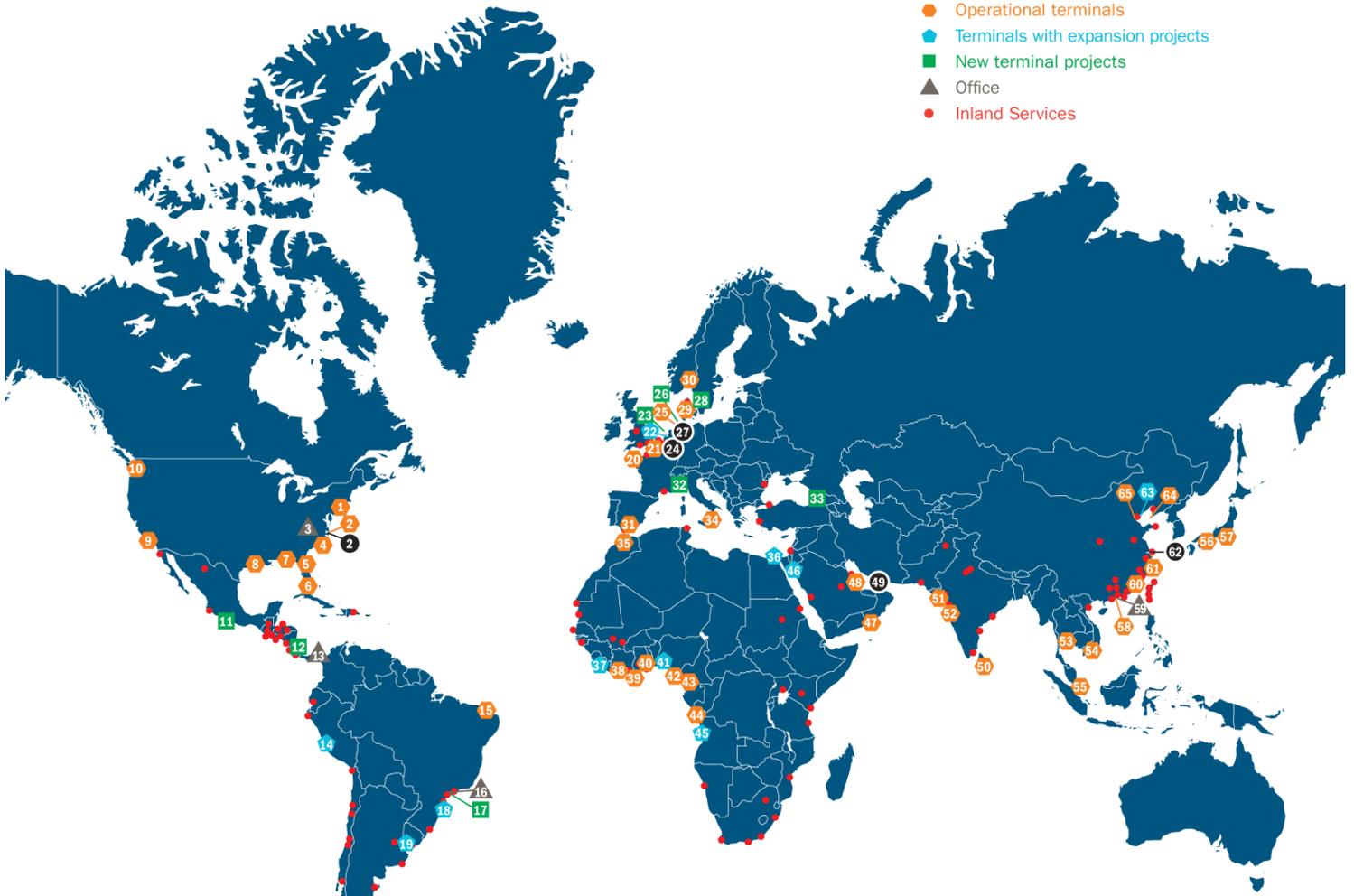
Multimedia: www.apmtvideonews.com

2012 Port projects underway:

Asia	Qingdao, China	Expansion of terminal
Africa	Apapa, Nigeria	Expansion of terminal
	Pointe-Noire, Republic of the Congo	New terminal being built
	Port Said East Phase II, Egypt	Expansion of terminal
	Luanda, Angola	Expansion of terminal
	Monrovia, Liberia	Implemented February 2011
Europe	Rotterdam, Netherlands	New terminal being built
	Vado, Italy	New terminal being built
	Wilhelmshaven, Germany	New terminal being built
	Poti, Georgia	Implemented May 2011
	Gothenburg, Sweden	New terminal project
Middle East	Aqaba, Jordan	Expansion of terminal
Latin America	Santos, Brazil	New terminal being built
	Moin, Costa Rica	New terminal being built
	Callao, Peru	New terminal project and expansion
	Lazaro Cardenas, Mexico	New terminal project

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Key colors

- Head Offices
- Operational terminals
- Terminals with expansion projects
- New terminal projects
- ▲ Office
- Inland Services

Americas

- 1 Port Elizabeth, New Jersey, USA
- 2 Americas Regional Office Portsmouth, Virginia, USA
- 2 Portsmouth, Virginia USA (Leased to VA Port Authority)
- 3 Charlotte, North Carolina, USA
- 4 Charleston, South Carolina, USA
- 5 Jacksonville, Florida, USA
- 6 Miami, Florida, USA
- 7 Mobile, Alabama, USA
- 8 Houston, Texas, USA
- 9 Los Angeles, California, USA
- 10 Tacoma, Washington, USA
- 11 Lazaro Cardenas, Mexico
- 12 Moin, Costa Rica
- 13 Panama City, Panama
- 14 Callao, Peru
- 15 Pecem, Brazil
- 16 São Paulo, Brazil
- 17 Santos, Brazil
- 18 Itajai, Brazil
- 19 Buenos Aires, Argentina

Europe

- 20 Le Havre, France
- 21 Zeebrugge, Belgium
- 22 Rotterdam, Netherlands
- 23 Maasvlakte II, Netherlands
- 24 Europe Regional Office Rotterdam, Netherlands
- 25 Bremerhaven, Germany
- 26 Wilhelmshaven, Germany
- 27 World headquarters, The Hague, Netherlands
- 28 Gothenburg, Sweden
- 29 Aarhus, Denmark
- 30 Oslo, Norway
- 31 Algeciras, Spain
- 32 Vado, Italy
- 33 Poti, Georgia
- 34 Gioia Tauro, Italy
- 35 Tangier, Morocco
- 36 Port Said (SCCT), Egypt

Africa – Middle East

- 37 Monrovia, Liberia
- 38 Abidjan, Ivory Coast
- 39 Tema, Ghana
- 40 Cotonou, Benin
- 41 Apapa, Nigeria
- 42 Onne, Nigeria
- 43 Douala, Cameroon
- 44 Pointe Noire, Congo
- 45 Luanda, Angola
- 46 Aqaba, Jordan
- 47 Salalah, Oman
- 48 Bahrain, Bahrain
- 49 Africa, Middle East Regional Office, Dubai, UAE
- 50 Colombo, Sri Lanka

Asia – Pacific

- 51 Pipavav, India
- 52 Mumbai, India
- 53 Laem Chabang, Thailand (2 terminals: LCB1 and LMCT)
- 54 Cai Mep, Vietnam
- 55 Tanjung Pelepas, Malaysia
- 56 Kobe, Japan
- 57 Yokohama, Japan
- 58 Guangzhou, China
- 59 Hong Kong
- 60 Xiamen, China
- 61 Shanghai, China
- 62 Asia Pacific Regional Office, Shanghai, China
- 63 Qingdao, China (3 terminals: QQCT, QQCTU and QQCTN)
- 64 Dalian, China (2 terminals: DCT and DPCT)
- 65 Tianjin, China