

MEDIA RELEASE

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Swissport expands its ground handling footprint in Mexico through cooperation with AGN Aviation Services

Swissport International (Swissport), the world's leading provider of ground and cargo handling services and AGN Aviation Services (AGN), the third biggest ground handling provider in Mexico, signed an agreement on jointly providing ground handling services. With this agreement, Swissport expands its network in Mexico to 28 stations; the combined company will offer its customers country- or multi-station-wide solutions for passenger and ramp handling services.

Both Swissport and AGN see the value of combining the particular strengths of the two companies – with a large station network on the side of AGN and a global customer base on the side of Swissport, the integrated company will be perfectly positioned to serve its customers. In order to guarantee a smooth integration of operations and business of both companies, the current owners of AGN will be taking up key positions. This, together with the implementation of Swissport standards and procedures – the Swissport Formula, will ensure the continued growth of the new company.

The merged company will provide the complete portfolio of ground handling services (passenger and ramp handling) and will operate at 28 stations, the biggest of which are Mexico (MEX), Cancun (CUN), Monterrey (MTY), Chihuahua (CUU) and Guadalajara (GDL).

Juan-José Andrés Alvez, EVP Europe South, UK/IE, MEA, LATAM & Global Commercial at Swissport International commented: “AGN is a customer-centric organization with a material local footprint. The partnership will strengthen Swissport’s position in Mexico, bring across strong management capabilities and pave the way for further expansion within the region – it enables us to offer our customers a country-wide and multi-station solution with the highest standards of quality and reliability.”

Before the partnership with AGN, Swissport was already present with ground handling services in Cancun and is offering cargo handling services at three stations in Cancun, Guadalajara and Mexico.

Swissport International Ltd. provides ground services for around 229 million passengers and handles 4.1 million tonnes of cargo a year on behalf of some 700 client-companies in the aviation sector. With a workforce of around 60,000 personnel, Swissport is active at more than 270 stations in 48 countries across five continents, and generates consolidated operating revenue of CHF 2.9 billion. www.swissport.com

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