

16 September, 2015

AIR FRANCE KLM MARTINAIR Cargo and China Southern Cargo enter into a strategic network partnership

On 15 September, AIR FRANCE KLM MARTINAIR Cargo and China Southern Cargo signed a cargo domain agreement. This new partnership will give customers access to an extensive cargo network in the Asia Pacific region – where China Southern Cargo occupies a strategic position – and in Europe, Africa and the Trans-Atlantic regions, where AIR FRANCE KLM MARTINAIR Cargo is one of the largest operators.

The agreement offers a combination of wide-body and main-deck capacity on the Europe-China leg and access to an extensive network of unique destinations from their respective hubs. AIR FRANCE KLM MARTINAIR Cargo will serve the main cities in Australia and supply main-deck capacity to Hanoi or Ho Chi Minh from the hub at Guangzhou. Paris-Charles de Gaulle or Amsterdam Schiphol will provide China Southern Cargo with access to capacity to the North and South Atlantic markets – Atlanta, Miami, Sao Paulo and Buenos Aires to name but a few – as well as capacity to Africa, with both European hubs serving Lagos.

In the first stage of the agreement a smooth use of each parties' ground handling facilities at their hubs will enable a faster and seamless transfer process. The agreement also covers mutual access to the airlines' respective networks through interlining SPA (Special Prorate Agreements). The partners will also intensify their cooperation on the Express and Mail premium products in response to the substantial increase in e-commerce trade between Asia and Europe, and beyond.

Mr Bram Gräber, EVP AIR FRANCE KLM MARTINAIR Cargo and Mr Zhao Fengsheng, SVP China Southern Cargo, signed up to this new partnership at a ceremony in Guangzhou on 15 September, 2015.

For further information about our Cargo business,
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A global giant with a strong European base, the Air France-KLM Group's main areas of business are passenger transport, cargo transport and aeronautical maintenance.

Air France-KLM is the leading Group in terms of international traffic on departure from Europe. In 2015, it offers its customers access to a network covering 316 destinations in 115 countries thanks to its four brands Air France, KLM Royal Dutch Airlines, Transavia and HOP! Air France. With a fleet of 546 aircraft in operation and 87.4 million passengers carried in 2014, Air France-KLM operates up to 2,200 daily flights from its hubs at Paris-Charles de Gaulle and Amsterdam-Schiphol.

In 2014, the Group carried 1.3 million tons of cargo. The group currently offer cargo maindeck capacity on 2 B777 Freighters, 4 B747-400 Freighters, 4 MD-11 Freighters and 15 B747-400 Combis

Air France, KLM and China Southern are members of the SkyTeam alliance which has 20 member airlines, offering customers access to a global network of over 16,320 daily flights to 1,052 destinations in 177 countries.